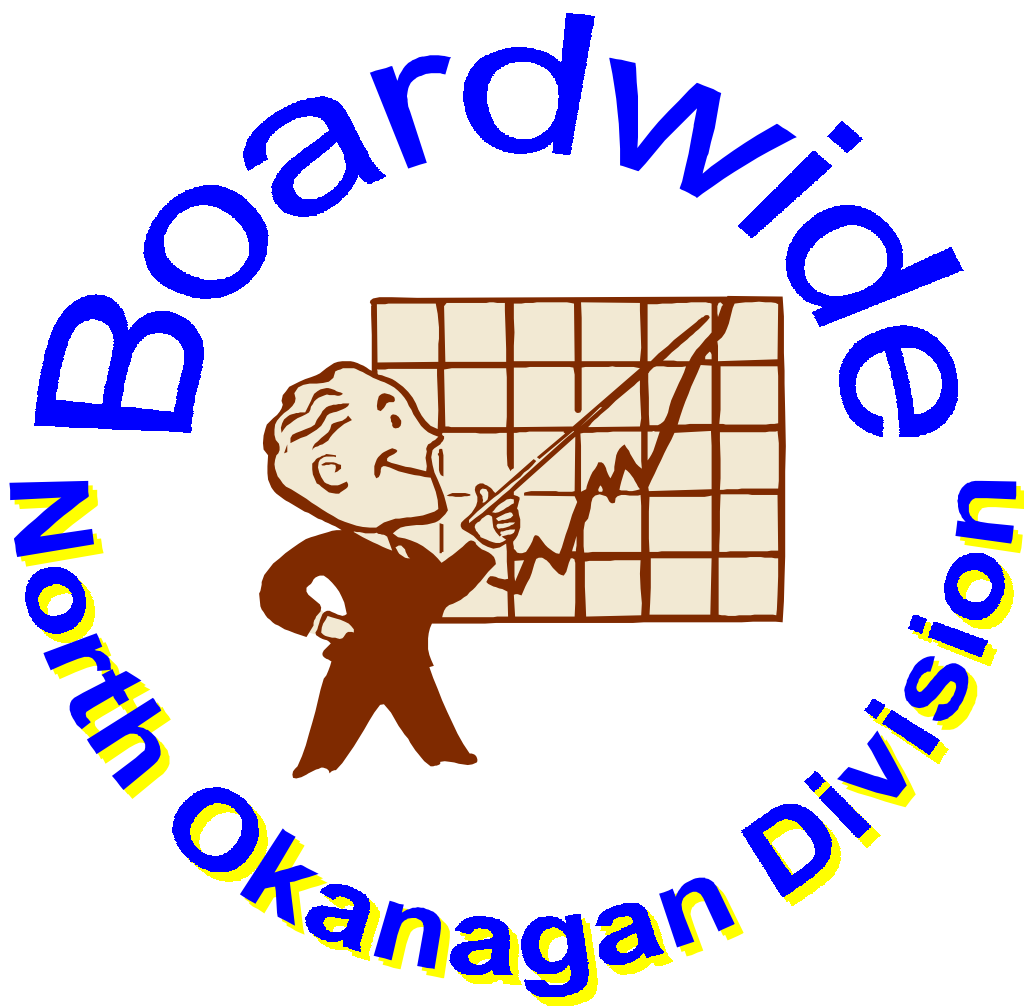


Okanagan Mainline Real Estate Board Statistical Review



December 2000

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December 2000

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MONTHLY REVIEW

December 2000

BOARD-WIDE

A total of 241 sales, valued at \$36.3 million were transacted during December 2000. Last month, November 2000, saw 409 units sell for a total of \$66.9 million. Current month's sales are down slightly compared to December 1999 when 279 sales completed with a value of \$42.1 million. Year to Date figures are comparable to 1999 with 5,278 sales with a value of \$840.7 million. December 1999 Year to Date ended with 5,363 sales valued at \$811.6 million.

Board-wide, single family homes sales reflect a seasonal decrease, 114 sales for a value of \$18.1 million compared with 143 sales at \$24.5 million in December 1999. Year to date figures, (down slightly) compared to 1999, report 2,772 residential sales worth \$476.6 million compared to December 1999 when 2,913 sales valued at \$489.6 million completed. During December 2000, 188 single family homes came onto the market.

445 properties were listed in December giving the MLS system an inventory of 6,828 listings.

The current average listings per licensee, board-wide is 10.0.

NORTH OKANAGAN DIVISION

During December 2000, a total of 72 properties of all types sold for \$10.7 million. 72 properties sold in December 1999 with sales totalling \$10.5 million. Last month, 110 sales were reported valued at \$16.0 million.

A total of 39 homes sold during the month, valued at \$5.3 million. This compares to a total of 45 home sales reported during December 1999, valued at \$6.5 million. Year to date 758 residential sales worth \$112.6 million compare to 1999 when 775 sales valued at \$113.0 million completed.

In December, a total of 120 listings were processed bringing the active listing inventory to 1,929. The average number of listings per licensee is 11.0.

LICENSEE CHANGES

December 2000

	TOTAL NUMBER OF LICENSEES	TOTAL NUMBER OF LICENSEES	CHANGE BY NUMBER	CHANGE BY PERCENTAGE
	December 31, 2000	December 31, 1999		
ALL DIVISIONS	680	710	-30	-4.20%
CENTRAL OK DIV.	429	445	-16	-3.59%
NORTH OK DIV.	175	182	-7	-3.84%
SHUSWAP DIV.	76	83	-7	-8.43%
CURRENT MEMBERSHIP				
AGENT LICENSEES	78			
SALESPERSONS	532			
PROPERTY MANAGEMENT	11			
9:15 LICENCEE MEMBER	58			
EXPEMPTION MEMBER	1			
TOTALS	680			

**COMPARATIVE ACTIVITY BY ZONE AS AT
December 31, 2000**

	CURRENT MONTH				YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE		THIS YEAR	LAST YEAR	INCREASE
ZONE CO							
TOTALS							
Units Listed	262	359	-27.0%		7512	7425	1.2%
Units Sold	132	180	-26.7%		3256	3359	-3.1%
Sales Dollars	20373118	27396436	-25.6%		548804287	536694502	2.3%
Price Ratio	90.50	92.63			93.35	93.35	
Days to Sell	136	125	8.8%		116	99	17.2%
Active Listings	3115						
ZONE NO							
TOTALS							
Units Listed	120	118	1.7%		3424	3453	-0.8%
Units Sold	72	72	0.0%		1374	1391	-1.2%
Sales Dollars	10765333	10534103	2.2%		201489832	195883280	2.9%
Price Ratio	91.08	91.82			91.58	90.49	
Days to Sell	155	125	24.0%		155	131	18.3%
Active Listings	1929						
ZONE SH							
TOTALS							
Units Listed	56	87	-35.6%		2120	2235	-5.1%
Units Sold	37	24	54.2%		629	590	6.6%
Sales Dollars	5183128	3175650	63.2%		83214696	72596554	14.6%
Price Ratio	89.32	88.07			88.62	89.11	
Days to Sell	199	155	28.4%		201	154	30.5%
Active Listings	1654						
ZONE OB							
TOTALS							
Units Listed	7	8	-12.5%		168	203	-17.2%
Units Sold	0	3	-100.0%		19	23	-17.4%
Sales Dollars	0	1093750	-100.0%		7246300	6474500	11.9%
Price Ratio	0.00	73.78			109.30	82.16	
Days to Sell	0	572	-100.0%		179	274	-34.7%
Active Listings	130						
GRAND TOTALS							
Units Listed	445	572	-22.2%		13224	13316	-0.7%
Units Sold	241	279	-13.6%		5278	5363	-1.6%
Sales Dollars	36321579	42199939	-13.9%		840755115	811648836	3.6%
Price Ratio	92.48	91.90			92.47	92.12	
Days to Sell	149	119	25.2%		136	113	20.4%
Active Listings	6828						

**RESIDENTIAL LISTINGS ANALYSIS
LISTINGS RECEIVED IN MONTH OF DECEMBER 2000**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	10	0	9	1	0	0
90001 to 110000	10	0	3	5	1	1
110001 to 130000	19	0	6	8	5	0
130001 to 150000	33	1	12	11	7	2
150001 to 170000	27	0	3	12	10	2
170001 to 190000	27	0	5	4	13	5
190001 to 210000	8	0	1	2	2	3
210001 to 230000	15	0	0	10	3	2
230001 to 250000	15	0	2	6	6	1
250001 to 270000	5	0	0	3	1	1
270001 to 290000	4	0	0	3	1	0
290001 to 310000	4	0	0	1	3	0
310001 and over	9	0	2	2	3	2
BOARD TOTALS	186	1	43	68	55	19

**RESIDENTIAL SALES ANALYSIS
COMPLETED SALES IN MONTH OF DECEMBER 2000**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	9	0	7	2	0	0
90001 to 110000	10	0	4	3	3	0
110001 to 130000	20	0	2	11	5	2
130001 to 150000	26	0	2	12	10	2
150001 to 170000	10	0	0	6	3	1
170001 to 190000	15	0	1	4	7	3
190001 to 210000	8	0	1	4	3	0
210001 to 230000	5	0	0	2	3	0
230001 to 250000	2	0	0	0	2	0
250001 to 270000	2	0	1	0	0	1
270001 to 290000	0	0	0	0	0	0
290001 to 310000	3	0	0	1	2	0
310001 and over	4	0	0	0	4	0
BOARD TOTALS	114	0	18	45	42	9

RESIDENTIAL LISTINGS ANALYSIS
LISTINGS RECEIVED FROM JAN. 1 TO DEC. 31, 2000

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	238	23	135	67	11	2
90001 to 110000	273	6	145	94	24	4
110001 to 130000	606	10	189	258	121	28
130001 to 150000	931	5	158	430	253	85
150001 to 170000	854	2	106	375	278	93
170001 to 190000	814	2	89	350	261	112
190001 to 210000	445	5	56	170	160	54
210001 to 230000	415	1	57	144	151	62
230001 to 250000	338	3	58	103	122	52
250001 to 270000	171	0	30	53	62	26
270001 to 290000	116	0	11	41	42	22
290001 to 310000	93	1	7	29	28	28
310001 and over	353	2	21	96	139	95
BOARD TOTALS	5647	60	1062	2210	1652	663

**RESIDENTIAL SALES ANALYSIS
COMPLETED SALES FROM JAN. 1 TO DEC. 31, 2000**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	151	10	83	43	14	1
90001 to 110000	164	3	81	60	15	5
110001 to 130000	372	3	94	173	78	24
130001 to 150000	458	2	59	215	144	38
150001 to 170000	449	1	41	206	153	48
170001 to 190000	409	0	40	175	141	53
190001 to 210000	211	1	25	79	81	25
210001 to 230000	194	1	18	69	77	29
230001 to 250000	113	0	13	47	39	14
250001 to 270000	65	0	5	23	31	6
270001 to 290000	49	0	2	14	22	11
290001 to 310000	30	0	3	10	10	7
310001 and over	107	0	2	33	50	22
BOARD TOTALS	2772	21	466	1147	855	283

SUMMARY OF MLS ACTIVITY FOR THE MONTH OF DECEMBER 2000

Cumulative Yr to Date	CURRENT YEAR			PREVIOUS YEAR				
	Total	Residential	Other	Total	Residential	Other		
Value of Units Sold	840755115	725517599	115237516	811648836	708868732	102780104		
Number of Units Sold	5278	4470	808	5363	4561	802		
Number of Units Listed	13224	9834	3390	13316	9883	3433		
MONTHLY DATA								
Value of Units Sold	36321579	29357382	6964197	42199939	35976964	6222975		
Number of Units Sold	241	196	45	279	232	47		
Number of Units Listed	445	315	130	572	410	162		
(Residential Stats Include: Residential, Residential WaterFront, Acreage with House, Townhouses, Condos Mobile Homes and Duplexes)								
SALES BY CATEGORY								
0 to 60000		23			24			
60001 to 70000		3			5			
70001 to 80000		8			9			
80001 to 90000		3			9			
90001 to 100000		9			11			
100001 to 110000		10			8			
110001 to 120000		8			9			
120001 to 130000		22			7			
130001 to 140000		21			14			
140001 to 160000		21			39			
160001 to 180000		19			29			
180001 to 200000		10			20			
200001 and OVER		40			48			
		197			232			
Active At End of Period	6828							



December 2000

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COMPARATIVE ACTIVITY BY PROPERTY TYPE AS AT DECEMBER 31, 2000 Page 13
NORTH OKANAGAN

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	11	6	83.3%	164	196	-16.3%
	UNITS SOLD	1	2	-50.0%	43	52	-17.3%
	SALES DOLLARS	337500	345000	-2.2%	5100200	6359000	-19.8%
	PRICE RATIO	90.00	89.43		85.39	87.18	
	DAYS TO SELL	165	122	35.2%	266	151	76.2%
	ACTIVE INVENTORY	154					
	AVERAGE PRICE	\$337,500	\$172,500		\$118,609	\$122,288	
	MEDIAN PRICE	\$337,500	\$172,500		\$93,700	\$93,750	
Acreage with House							
	UNITS LISTED	15	9	66.7%	391	390	0.3%
	UNITS SOLD	7	9	-22.2%	137	118	16.1%
	SALES DOLLARS	1719000	2092500	-17.8%	29740060	25679150	15.8%
	PRICE RATIO	92.10	93.67		91.10	91.23	
	DAYS TO SELL	167	103	62.1%	156	102	52.9%
	ACTIVE INVENTORY	223					
	AVERAGE PRICE	\$245,571	\$232,500		\$217,081	\$217,620	
	MEDIAN PRICE	\$240,000	\$200,000		\$200,000	\$204,500	
Acreage (Waterfront)							
	UNITS LISTED	1	0	100.0%	14	25	-44.0%
	UNITS SOLD	0	0	0.0%	2	6	-66.7%
	SALES DOLLARS	0	0	0.0%	251400	932500	-73.0%
	PRICE RATIO	0.00	0.00		83.57	83.38	
	DAYS TO SELL	0	0	0.0%	122	107	14.0%
	ACTIVE INVENTORY	14					
	AVERAGE PRICE	\$0	\$0		\$125,700	\$155,417	
	MEDIAN PRICE	\$0	\$0		\$125,700	\$181,250	
Business							
	UNITS LISTED	3	5	-40.0%	98	96	2.1%
	UNITS SOLD	1	0	100.0%	15	9	66.7%
	SALES DOLLARS	300000	0	100.0%	4131500	1035000	299.2%
	PRICE RATIO	85.71	0.00		77.42	60.23	
	DAYS TO SELL	351	0	100.0%	284	251	13.1%
	ACTIVE INVENTORY	76					
	AVERAGE PRICE	\$300,000	\$0		\$275,433	\$115,000	
	MEDIAN PRICE	\$300,000	\$0		\$185,000	\$65,000	
Condo (Townhouse)							
	UNITS LISTED	6	4	50.0%	247	235	5.1%
	UNITS SOLD	2	2	0.0%	107	105	1.9%
	SALES DOLLARS	175000	230000	-23.9%	11132618	11929854	-6.7%
	PRICE RATIO	95.59	94.18		94.41	92.60	
	DAYS TO SELL	34	607	-94.4%	152	151	0.7%
	ACTIVE INVENTORY	120					
	AVERAGE PRICE	\$87,500	\$115,000		\$104,043	\$113,618	
	MEDIAN PRICE	\$87,500	\$115,000		\$102,500	\$109,900	

COMPARATIVE ACTIVITY BY PROPERTY TYPE AS AT DECEMBER 31, 2000 Page 14
NORTH OKANAGAN

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Condo (Apt)							
	UNITS LISTED	5	7	-28.6%	149	243	-38.7%
	UNITS SOLD	5	5	0.0%	58	69	-15.9%
	SALES DOLLARS	462000	423250	9.2%	5258856	5994581	-12.3%
	PRICE RATIO	90.24	87.99		90.91	89.68	
	DAYS TO SELL	87	92	-5.4%	183	152	20.4%
	ACTIVE INVENTORY	121					
	AVERAGE PRICE	\$92,400	\$84,650		\$90,670	\$86,878	
	MEDIAN PRICE	\$75,000	\$75,000		\$85,000	\$79,250	
Duplex							
	UNITS LISTED	1	5	-80.0%	67	71	-5.6%
	UNITS SOLD	0	0	0.0%	19	19	0.0%
	SALES DOLLARS	0	0	0.0%	2065284	2373800	-13.0%
	PRICE RATIO	0.00	0.00		97.16	90.21	
	DAYS TO SELL	0	0	0.0%	151	130	16.2%
	ACTIVE INVENTORY	32					
	AVERAGE PRICE	\$0	\$0		\$108,699	\$124,937	
	MEDIAN PRICE	\$0	\$0		\$86,000	\$128,000	
Farms							
	UNITS LISTED	3	1	200.0%	58	42	38.1%
	UNITS SOLD	0	0	0.0%	4	4	0.0%
	SALES DOLLARS	0	0	0.0%	3705000	2376500	55.9%
	PRICE RATIO	0.00	0.00		89.61	92.67	
	DAYS TO SELL	0	0	0.0%	485	79	513.9%
	ACTIVE INVENTORY	46					
	AVERAGE PRICE	\$0	\$0		\$926,250	\$594,125	
	MEDIAN PRICE	\$0	\$0		\$567,500	\$382,500	
IC&I							
	UNITS LISTED	3	2	50.0%	74	52	42.3%
	UNITS SOLD	1	0	100.0%	14	9	55.6%
	SALES DOLLARS	145000	0	100.0%	3186400	2497400	27.6%
	PRICE RATIO	91.25	0.00		85.08	84.75	
	DAYS TO SELL	223	0	100.0%	233	294	-20.7%
	ACTIVE INVENTORY	60					
	AVERAGE PRICE	\$145,000	\$0		\$227,600	\$277,489	
	MEDIAN PRICE	\$145,000	\$0		\$180,450	\$220,000	
IC&I Land							
	UNITS LISTED	4	0	100.0%	60	44	36.4%
	UNITS SOLD	1	0	100.0%	10	6	66.7%
	SALES DOLLARS	142000	0	100.0%	1330400	1304000	2.0%
	PRICE RATIO	0.00	0.00		76.35	74.50	
	DAYS TO SELL	185	0	100.0%	268	173	54.9%
	ACTIVE INVENTORY	62					
	AVERAGE PRICE	\$142,000	\$0		\$133,040	\$217,333	
	MEDIAN PRICE	\$142,000	\$0		\$137,000	\$140,000	

COMPARATIVE ACTIVITY BY PROPERTY TYPE AS AT DECEMBER 31, 2000 Page 15
NORTH OKANAGAN

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Lots							
	UNITS LISTED	12	20	-40.0%	271	246	10.2%
	UNITS SOLD	5	6	-16.7%	93	105	-11.4%
	SALES DOLLARS	252600	458100	-44.9%	5693700	6235085	-8.7%
	PRICE RATIO	81.95	88.61		88.84	83.63	
	DAYS TO SELL	252	511	-50.7%	311	387	-19.6%
	ACTIVE INVENTORY	294					
	AVERAGE PRICE	\$50,520	\$76,350		\$61,223	\$59,382	
	MEDIAN PRICE	\$47,000	\$60,000		\$58,000	\$50,000	
Leases							
	UNITS LISTED	4	5	-20.0%	62	42	47.6%
	UNITS SOLD	2	0	100.0%	16	5	220.0%
	SALES DOLLARS	93533	0	100.0%	322059	386696	-16.7%
	PRICE RATIO	0.00	0.00		125.00	0.00	
	DAYS TO SELL	157	0	100.0%	166	62	167.7%
	ACTIVE INVENTORY	45					
	AVERAGE PRICE	\$46,767	\$0		\$20,129	\$77,339	
	MEDIAN PRICE	\$46,767	\$0		\$9,600	\$51,000	
Lots (Waterfront)							
	UNITS LISTED	0	1	-100.0%	52	23	126.1%
	UNITS SOLD	2	1	100.0%	8	9	-11.1%
	SALES DOLLARS	516000	185000	178.9%	1456617	1709000	-14.8%
	PRICE RATIO	95.52	97.88		92.60	94.58	
	DAYS TO SELL	129	141	-8.5%	206	217	-5.1%
	ACTIVE INVENTORY	39					
	AVERAGE PRICE	\$258,000	\$185,000		\$182,077	\$189,889	
	MEDIAN PRICE	\$258,000	\$185,000		\$197,500	\$198,500	
Multi-Family							
	UNITS LISTED	1	1	0.0%	36	36	0.0%
	UNITS SOLD	2	0	100.0%	12	9	33.3%
	SALES DOLLARS	886200	0	100.0%	6492200	4136000	57.0%
	PRICE RATIO	79.31	0.00		86.18	84.19	
	DAYS TO SELL	347	0	100.0%	169	101	67.3%
	ACTIVE INVENTORY	24					
	AVERAGE PRICE	\$443,100	\$0		\$541,017	\$459,556	
	MEDIAN PRICE	\$443,100	\$0		\$370,600	\$260,000	
Mobile Homes							
	UNITS LISTED	5	7	-28.6%	175	186	-5.9%
	UNITS SOLD	2	1	100.0%	53	67	-20.9%
	SALES DOLLARS	34100	22500	51.6%	1546167	2270549	-31.9%
	PRICE RATIO	22.85	90.00		77.27	82.10	
	DAYS TO SELL	307	24	1179.2%	154	131	17.6%
	ACTIVE INVENTORY	88					
	AVERAGE PRICE	\$17,050	\$22,500		\$29,173	\$33,889	
	MEDIAN PRICE	\$17,050	\$22,500		\$22,000	\$29,900	

COMPARATIVE ACTIVITY BY PROPERTY TYPE AS AT DECEMBER 31, 2000 Page 16
NORTH OKANAGAN

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Residential							
	UNITS LISTED	46	44	4.5%	1445	1471	-1.8%
	UNITS SOLD	39	45	-13.3%	758	775	-2.2%
	SALES DOLLARS	5364500	6572753	-18.4%	112602871	113070882	-0.4%
	PRICE RATIO	91.19	91.10		93.24	92.71	
	DAYS TO SELL	149	139	7.2%	123	103	19.4%
	ACTIVE INVENTORY	498					
	AVERAGE PRICE	\$137,551	\$146,061		\$148,553	\$145,898	
	MEDIAN PRICE	\$131,250	\$141,500		\$135,250	\$136,000	
Residential (Waterfront)							
	UNITS LISTED	0	1	-100.0%	61	55	10.9%
	UNITS SOLD	2	1	100.0%	25	24	4.2%
	SALES DOLLARS	337900	205000	64.8%	7474500	7593283	-1.6%
	PRICE RATIO	71.28	91.11		86.97	86.82	
	DAYS TO SELL	206	55	274.5%	194	171	13.5%
	ACTIVE INVENTORY	33					
	AVERAGE PRICE	\$168,950	\$205,000		\$298,980	\$316,387	
	MEDIAN PRICE	\$168,950	\$205,000		\$295,000	\$328,250	
NORTH SHUSWAP TOTALS							
	UNITS LISTED	120	118	1.7%	3424	3453	-0.8%
	UNITS SOLD	72	72	0.0%	1374	1391	-1.2%
	SALES DOLLARS	10765333	10534103	2.2%	201489832	195883280	2.9%
	PRICE RATIO	91.08	91.82		91.58	90.49	
	DAYS TO SELL	155	125	24.0%	155	131	18.3%
	ACTIVE INVENTORY	1929					

**RESIDENTIAL LISTINGS ANALYSIS
LISTINGS RECEIVED IN MONTH OF DECEMBER 2000
NORTH OKANAGAN TOTALS**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	4	0	4	0	0	0
90001 to 110000	7	0	3	3	1	0
110001 to 130000	7	0	2	3	2	0
130001 to 150000	8	0	3	2	2	1
150001 to 170000	2	0	0	0	0	2
170001 to 190000	7	0	0	2	3	2
190001 to 210000	1	0	0	0	0	1
210001 to 230000	2	0	0	2	0	0
230001 to 250000	3	0	1	1	1	0
250001 to 270000	1	0	0	0	0	1
270001 to 290000	2	0	0	1	1	0
290001 to 310000	0	0	0	0	0	0
310001 and over	2	0	0	0	1	1
NORTH OKANAGAN TOTALS	46	0	13	14	11	8

**RESIDENTIAL SALES ANALYSIS
COMPLETED SALES IN MONTH OF DECEMBER 2000
NORTH OKANAGAN TOTALS**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	6	0	4	2	0	0
90001 to 110000	3	0	1	1	1	0
110001 to 130000	10	0	1	5	2	2
130001 to 150000	8	0	1	5	2	0
150001 to 170000	3	0	0	2	1	0
170001 to 190000	4	0	0	2	1	1
190001 to 210000	1	0	0	0	1	0
210001 to 230000	2	0	0	1	1	0
230001 to 250000	1	0	0	0	1	0
250001 to 270000	0	0	0	0	0	0
270001 to 290000	0	0	0	0	0	0
290001 to 310000	1	0	0	1	0	0
310001 and over	0	0	0	0	0	0
NORTH OKANAGAN TOTALS	39	0	7	19	10	3

**RESIDENTIAL LISTINGS ANALYSIS
LISTINGS RECEIVED FROM JAN. 1-DEC. 31, 2000
NORTH OKANAGAN TOTALS**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	101	11	59	23	7	1
90001 to 110000	142	3	75	50	12	2
110001 to 130000	303	3	65	137	82	16
130001 to 150000	290	1	43	134	79	33
150001 to 170000	188	1	30	73	58	26
170001 to 190000	148	1	15	59	52	21
190001 to 210000	79	1	7	23	35	13
210001 to 230000	64	0	1	22	26	15
230001 to 250000	46	0	4	19	17	6
250001 to 270000	26	0	3	8	10	5
270001 to 290000	11	1	0	3	7	1
290001 to 310000	13	0	1	2	4	6
310001 and over	34	1	0	9	15	9
NORTH OKANAGAN TOTALS	1445	23	303	562	404	154

**RESIDENTIAL SALES ANALYSIS
COMPLETED SALES FROM JAN. 1-DEC. 31, 2000
NORTH OKANAGAN TOTALS**

Range	BEDROOMS					
	Total	One	Two	Three	Four	Over
0 to 90000	74	3	36	25	9	1
90001 to 110000	87	2	37	37	8	3
110001 to 130000	191	2	31	92	53	13
130001 to 150000	124	1	13	61	41	8
150001 to 170000	92	1	10	39	29	13
170001 to 190000	68	0	4	33	24	7
190001 to 210000	32	0	2	14	14	2
210001 to 230000	25	0	2	6	11	6
230001 to 250000	30	0	3	15	10	2
250001 to 270000	7	0	0	2	4	1
270001 to 290000	8	0	0	1	3	4
290001 to 310000	3	0	0	1	0	2
310001 and over	17	0	0	4	8	5
NORTH OKANAGAN TOTALS	758	9	138	330	214	67

COMPARATIVE ACTIVITY BY PROPERTY TYPE

BOARD WIDE DEC. 1-31, 2000							
		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Acreage							
	UNITS LISTED	18	20	-10.0%	451	505	-10.7%
	UNITS SOLD	1	9	-88.9%	132	120	10.0%
	SALES DOLLARS	337500	1241400	-72.8%	16738181	15626900	7.1%
	ACTIVE INVENTORY	385					
	AVERAGE PRICE	\$337,500	\$137,933		\$126,804	\$130,224	
Acreage with House							
	UNITS LISTED	34	33	3.0%	861	900	-4.3%
	UNITS SOLD	18	15	20.0%	288	224	28.6%
	SALES DOLLARS	4192400	3518500	19.2%	68168960	50717356	34.4%
	ACTIVE INVENTORY	466					
	AVERAGE PRICE	\$232,911	\$234,567		\$236,698	\$226,417	
Acreage (Waterfront)							
	UNITS LISTED	4	1	300.0%	51	47	8.5%
	UNITS SOLD	0	1	0.0%	8	13	0.0%
	SALES DOLLARS	0	91000	0.0%	2497400	2572000	0.0%
	ACTIVE INVENTORY	42					
	AVERAGE PRICE	\$0	\$0		\$0	\$0	
Business							
	UNITS LISTED	21	25	-16.0%	463	493	-6.1%
	UNITS SOLD	6	6	0.0%	62	67	-7.5%
	SALES DOLLARS	2040000	1966000	3.8%	16222313	14892576	8.9%
	ACTIVE INVENTORY	308					
	AVERAGE PRICE	\$340,000	\$327,667		\$261,650	\$222,277	
Condo (Townhouse)							
	UNITS LISTED	20	33	-39.4%	796	797	-0.1%
	UNITS SOLD	16	11	45.5%	385	374	2.9%
	SALES DOLLARS	1778400	1955300	-9.0%	51986091	51188199	1.6%
	ACTIVE INVENTORY	336					
	AVERAGE PRICE	\$111,150	\$177,755		\$135,029	\$136,867	
Condo (Apt)							
	UNITS LISTED	37	46	-19.6%	1024	1217	-15.9%
	UNITS SOLD	23	29	-20.7%	461	495	-6.9%
	SALES DOLLARS	2375400	2739450	-13.3%	49701795	51309240	-3.1%
	ACTIVE INVENTORY	529					
	AVERAGE PRICE	\$103,278	\$94,464		\$107,813	\$103,655	

**COMPARATIVE ACTIVITY BY PROPERTY TYPE
BOARD WIDE DEC 1-31, 2000**

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Duplex							
	UNITS LISTED	7	18	-61.1%	328	284	15.5%
	UNITS SOLD	6	10	-40.0%	116	101	14.9%
	SALES DOLLARS	955400	1500900	-36.3%	17448629	14151600	23.3%
	ACTIVE INVENTORY	124					
	AVERAGE PRICE	\$159,233	\$150,090		\$150,419	\$140,115	
Farms							
	UNITS LISTED	8	7	14.3%	188	151	24.5%
	UNITS SOLD	2	1	0.0%	26	18	44.4%
	SALES DOLLARS	499500	235000	0.0%	12227750	8478500	44.2%
	ACTIVE INVENTORY	139					
	AVERAGE PRICE	\$0	\$235,000		\$470,298	\$471,028	
IC&I							
	UNITS LISTED	7	11	-36.4%	200	175	14.3%
	UNITS SOLD	4	1	300.0%	46	40	15.0%
	SALES DOLLARS	1101000	143000	669.9%	17580033	13411800	31.1%
	ACTIVE INVENTORY	141					
	AVERAGE PRICE	\$275,250	\$143,000		\$382,175	\$335,295	
IC&I Land							
	UNITS LISTED	11	6	83.3%	206	157	31.2%
	UNITS SOLD	1	3	0.0%	21	26	-19.2%
	SALES DOLLARS	142000	545000	0.0%	4350200	5776800	-24.7%
	ACTIVE INVENTORY	196					
	AVERAGE PRICE	\$142,000	\$181,667		\$207,152	\$222,185	
Lots							
	UNITS LISTED	35	49	-28.6%	1332	1414	-5.8%
	UNITS SOLD	22	23	-4.3%	382	415	-8.0%
	SALES DOLLARS	1283900	1709050	-24.9%	27445171	27879932	-1.6%
	ACTIVE INVENTORY	1379					
	AVERAGE PRICE	\$58,359	\$74,307		\$71,846	\$67,181	
Leases							
	UNITS LISTED	18	37	-51.4%	296	328	-9.8%
	UNITS SOLD	5	2	150.0%	83	61	36.1%
	SALES DOLLARS	158097	107525	47.0%	4000401	3192297	25.3%
	ACTIVE INVENTORY	216					
	AVERAGE PRICE	\$31,619	\$53,763		\$48,198	\$52,333	

**COMPARATIVE ACTIVITY BY PROPERTY TYPE
BOARD WIDE DECEMBER 1-31, 2000**

		CURRENT MONTH			YEAR TO DATE		
		THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Lots (Waterfront)							
	UNITS LISTED	5	2	150.0%	109	82	32.9%
	UNITS SOLD	2	1	100.0%	25	27	-7.4%
	SALES DOLLARS	516000	185000	100.0%	3807867	4723399	-19.4%
	ACTIVE INVENTORY	122					
	AVERAGE PRICE	\$258,000	\$0		\$152,315	\$174,941	
Multi-Family							
	UNITS LISTED	3	5	-40.0%	94	81	16.0%
	UNITS SOLD	2	0	0.0%	23	15	0.0%
	SALES DOLLARS	886200	0	0.0%	10368200	6225900	0.0%
	ACTIVE INVENTORY	64					
	AVERAGE PRICE	\$443,100	#DIV/0!		\$450,791	\$415,060	
Mobile Homes							
	UNITS LISTED	23	39	-41.0%	849	976	-13.0%
	UNITS SOLD	13	19	-31.6%	320	337	-5.0%
	SALES DOLLARS	286650	708250	-59.5%	10210742	11897699	-14.2%
	ACTIVE INVENTORY	370					
	AVERAGE PRICE	\$22,050	\$37,276		\$31,909	\$35,305	
Residential							
	UNITS LISTED	188	231	-18.6%	5648	5438	3.9%
	UNITS SOLD	114	143	-20.3%	2772	2913	-4.8%
	SALES DOLLARS	18126382	24596764	-26.3%	476654732	489664780	-2.7%
	ACTIVE INVENTORY	1850					
	AVERAGE PRICE	\$159,003	\$172,005		\$171,953	\$168,096	
Residential (Waterfront)							
	UNITS LISTED	6	9	-33.3%	328	271	21.0%
	UNITS SOLD	6	5	20.0%	128	117	9.4%
	SALES DOLLARS	1642750	957800	71.5%	51346650	39939858	28.6%
	ACTIVE INVENTORY	161					
	AVERAGE PRICE	\$273,792	\$191,560		\$401,146	\$341,366	
BOARDWIDE TOTALS							
	UNITS LISTED	445	572	-22.2%	13224	13316	-0.7%
	UNITS SOLD	241	279	-13.6%	5278	5363	-1.6%
	SALES DOLLARS	36321579	42199939	-13.9%	840755115	811648836	3.6%
	PRICE RATIO	92.48	91.9		92.47	92.12	
	DAYS TO SELL	149	119	25.2%	136	113	20.4%
	ACTIVE INVENTORY	6828					