

North Zone Monthly Statistics

January 2008

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2008						
Month = January						
Area = Central Zone						
1 Units Listed	968	831	16.49%	968	831	16.49%
2 Units Sold	322	353	-8.78%	322	353	-8.78%
3 Sales Volume	\$131,492,192.	\$125,344,744.	4.90%	\$131,492,192.	\$125,344,744.	4.90%
4 List/Sell Ratio	95.86%	96.26%		95.86%	96.26%	
5 Days to Sell	83	84	-1.19%	83	84	-1.19%
6 Active Listings	3128	2615	19.62%			
Area = North Zone						
1 Units Listed	367	250	46.80%	367	250	46.80%
2 Units Sold	117	143	-18.18%	117	143	-18.18%
3 Sales Volume	\$41,834,252.	\$41,023,428.	1.98%	\$41,834,252.	\$41,023,428.	1.98%
4 List/Sell Ratio	95.23%	96.12%		95.23%	96.12%	
5 Days to Sell	106	100	6.00%	106	100	6.00%
6 Active Listings	1456	1304	11.66%			
Area = Shuswap Zone						
1 Units Listed	238	133	78.95%	238	133	78.95%
2 Units Sold	71	72	-1.39%	71	72	-1.39%
3 Sales Volume	\$23,805,842.	\$22,248,360.	7.00%	\$23,805,842.	\$22,248,360.	7.00%
4 List/Sell Ratio	96.42%	94.52%		96.42%	94.52%	
5 Days to Sell	100	118	-15.25%	100	118	-15.25%
6 Active Listings	928	717	29.43%			
Area = Grand Total						
1 Units Listed	1573	1214	29.57%	1573	1214	29.57%
2 Units Sold	510	568	-10.21%	510	568	-10.21%
3 Sales Volume	\$197,132,288.	\$188,616,544.	4.51%	\$197,132,288.	\$188,616,544.	4.51%
4 List/Sell Ratio	95.79%	96.00%		95.79%	96.00%	
5 Days to Sell	91	92	-1.09%	91	92	-1.09%
6 Active Listings	5512	4636	18.90%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	117	\$41,834,252.	53	\$19,974,548.
Last Month	90	\$30,689,138.	35	\$12,929,293.
This Month Last Year	143	\$41,023,428.	64	\$21,043,910.

Description	Total Listings Taken	Inventory
This Month	367	1456
Last Month	136	1370
This Month Last Year	250	1304

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2008	
Month = 1	
Area = NO	
7 Ratio of Sales vs. Inventory	8.04%
8 Condo/Apt -- Sales	6
9 Condo/Apt -- New Listings	54
10 Condo/Apt -- Current Inventory	104
11 Condo/Apt -- Sell/Inv. Ratio	5.77%
12 Condo/Apt -- Days to Sell	185
13 Condo/Townhouse -- Sales	23
14 Condo/Townhouse -- New Listings	34
15 Condo/Townhouse -- Current Inventory	113
16 Condo/Townhouse -- Sell/Inv. Ratio	20.35%
17 Condo/Townhouse -- Days to Sell	95
18 Lots -- Sales	7
19 Lots -- New Listings	34
20 Lots -- Current Inventory	368
21 Lots -- Sell/Inv. Ratio	1.90%
22 Lots -- Days to Sell	218
23 Residential -- Sales	53
24 Residential -- New Listings	137
25 Residential -- Current Inventory	368
26 Residential -- Sell/Inv. Ratio	14.40%
27 Residential -- Days to Sell	90
28 Average House Price	\$376,878.28
29 Median House Price	\$355,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	30	26	15.38%	30	26	15.38%	139	101	37.62%
2 Duplex	8	2	300.00%	8	2	300.00%	24	7	242.86%
3 Mobile Home	17	11	54.55%	17	11	54.55%	52	35	48.57%
4 Recreational	2	8	-75.00%	2	8	-75.00%	31	46	-32.61%
5 Residential	137	94	45.74%	137	94	45.74%	368	331	11.18%
6 Residential WF	3	4	-25.00%	3	4	-25.00%	22	14	57.14%
7 3/4-Plex	2	1	100.00%	2	1	100.00%	6	7	-14.29%
8 Timeshare	0	0	0.00%	0	0	0.00%	4	4	0.00%
9 Apartment	54	19	184.21%	54	19	184.21%	104	64	62.50%
10 Townhouse	34	32	6.25%	34	32	6.25%	113	93	21.51%
11 RES. TOTAL	287	197	45.69%	287	197	45.69%	863	702	22.93%
12 FARMS	12	5	140.00%	12	5	140.00%	51	39	30.77%
13 MULTIFAMILY	1	1	0.00%	1	1	0.00%	4	10	-60.00%
14 Acreage	12	7	71.43%	12	7	71.43%	155	98	58.16%
15 Acreage WF	1	1	0.00%	1	1	0.00%	13	6	116.67%
16 Lots	17	13	30.77%	17	13	30.77%	189	278	-32.01%
17 Lots WF	3	2	50.00%	3	2	50.00%	11	9	22.22%
18 LOTS TOTAL	34	23	47.83%	34	23	47.83%	368	391	-5.88%
19 Business	5	10	-50.00%	5	10	-50.00%	51	61	-16.39%
20 Commercial	10	4	150.00%	10	4	150.00%	48	39	23.08%
21 Land	7	4	75.00%	7	4	75.00%	34	35	-2.86%
22 Leases	11	6	83.33%	11	6	83.33%	37	27	37.04%
23 IC&I TOTAL	33	24	37.50%	33	24	37.50%	170	162	4.94%
24 GRAND TOTAL	367	250	46.80%	367	250	46.80%	1456	1304	11.66%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	8	12	-33.33%	\$4,000,500.	\$5,804,000.	-31.07%	94.26%	91.99%
2 Duplex	5	2	150.00%	\$2,398,500.	\$536,300.	347.23%	93.40%	95.15%
3 Mobile Home	8	6	33.33%	\$1,168,900.	\$730,500.	60.01%	91.42%	90.81%
4 Recreational	1	0	0.00%	\$548,000.	\$0.	0.00%	96.30%	0.00%
5 Residential	53	64	-17.19%	\$19,974,548.	\$21,043,910.	-5.08%	96.05%	96.86%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	6	13	-53.85%	\$1,455,400.	\$2,350,800.	-38.09%	99.44%	96.99%
10 Townhouse	23	27	-14.81%	\$6,791,380.	\$5,735,350.	18.41%	97.87%	97.40%
11 RES. TOTAL	104	124	-16.13%	\$36,337,228.	\$36,200,860.	0.38%	96.03%	96.20%
12 FARMS	0	1	-100.00%	\$0.	\$510,000.	0.00%	0.00%	69.48%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$805,000.	0.00%	0.00%	91.58%
14 Acreage	4	5	-20.00%	\$928,000.	\$802,000.	15.71%	92.60%	99.30%
15 Acreage WF	0	1	-100.00%	\$0.	\$665,000.	0.00%	0.00%	89.87%
16 Lots	3	7	-57.14%	\$815,023.81	\$917,400.	-11.16%	90.53%	98.32%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	7	13	-46.15%	\$1,743,023.75	\$2,384,400.	-26.90%	91.71%	98.05%
19 Business	3	1	200.00%	\$291,500.	\$125,000.	133.20%	84.56%	88.46%
20 Commercial	3	0	0.00%	\$3,462,500.	\$0.	0.00%	86.61%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	3	-100.00%	\$0.	\$998,169.	0.00%	0.00%	100.00%
23 IC&I TOTAL	6	4	50.00%	\$3,754,000.	\$1,123,169.	234.23%	85.59%	94.23%
24 GRAND TOTAL	117	143	-18.18%	\$41,834,252.	\$41,023,428.	1.98%	95.23%	96.12%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	8	12	-33.33%	\$4,000,500.	\$5,804,000.	-31.07%	94.26%	91.99%
2 Duplex	5	2	150.00%	\$2,398,500.	\$536,300.	347.23%	93.40%	95.15%
3 Mobile Home	8	6	33.33%	\$1,168,900.	\$730,500.	60.01%	91.42%	90.81%
4 Recreational	1	0	0.00%	\$548,000.	\$0.	0.00%	96.30%	0.00%
5 Residential	53	64	-17.19%	\$19,974,548.	\$21,043,910.	-5.08%	96.05%	96.86%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	6	13	-53.85%	\$1,455,400.	\$2,350,800.	-38.09%	99.44%	96.99%
10 Townhouse	23	27	-14.81%	\$6,791,380.	\$5,735,350.	18.41%	97.87%	97.40%
11 RES. TOTAL	104	124	-16.13%	\$36,337,228.	\$36,200,860.	0.38%	96.03%	96.20%
12 FARMS	0	1	-100.00%	\$0.	\$510,000.	0.00%	0.00%	69.48%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$805,000.	0.00%	0.00%	91.58%
14 Acreage	4	5	-20.00%	\$928,000.	\$802,000.	15.71%	92.60%	99.30%
15 Acreage WF	0	1	-100.00%	\$0.	\$665,000.	0.00%	0.00%	89.87%
16 Lots	3	7	-57.14%	\$815,023.81	\$917,400.	-11.16%	90.53%	98.32%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	7	13	-46.15%	\$1,743,023.75	\$2,384,400.	-26.90%	91.71%	98.05%
19 Business	3	1	200.00%	\$291,500.	\$125,000.	133.20%	84.56%	88.46%
20 Commercial	3	0	0.00%	\$3,462,500.	\$0.	0.00%	86.61%	0.00%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	3	-100.00%	\$0.	\$998,169.	0.00%	0.00%	100.00%
23 IC&I TOTAL	6	4	50.00%	\$3,754,000.	\$1,123,169.	234.23%	85.59%	94.23%
24 GRAND TOTAL	117	143	-18.18%	\$41,834,252.	\$41,023,428.	1.98%	95.23%	96.12%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$500,062.50	\$483,666.65	3.39%	\$436,750.	\$500,000.	-12.65%	101	130	-22.31%
2 Duplex	\$479,700.	\$268,150.	78.89%	\$405,000.	\$268,150.	51.03%	81	130	-37.69%
3 Mobile Home	\$146,112.50	\$121,750.	20.01%	\$154,950.	\$65,250.	137.47%	108	77	40.26%
4 Recreational	\$548,000.	\$0.	0.00%	\$548,000.	\$0.	0.00%	72	0	0.00%
5 Residential	\$376,878.28	\$328,811.09	14.62%	\$355,000.	\$299,500.	18.53%	90	105	-14.29%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$242,566.67	\$180,830.76	34.14%	\$185,500.	\$154,000.	20.45%	185	75	146.67%
10 Townhouse	\$295,277.40	\$212,420.37	39.01%	\$305,000.	\$221,000.	38.01%	95	51	86.27%
11 RES. TOTAL	\$349,396.43	\$291,942.43	19.68%	\$330,500.	\$265,500.	24.48%	98	91	7.69%
12 FARMS	\$0.	\$510,000.	0.00%	\$0.	\$510,000.	0.00%	0	83	0.00%
13 MULTIFAMILY	\$0.	\$805,000.	0.00%	\$0.	\$805,000.	0.00%	0	70	0.00%
14 Acreage	\$232,000.	\$160,400.	44.64%	\$245,000.	\$150,000.	63.33%	99	106	-6.60%
15 Acreage WF	\$0.	\$665,000.	0.00%	\$0.	\$665,000.	0.00%	0	162	0.00%
16 Lots	\$271,674.59	\$131,057.14	107.29%	\$247,523.79	\$129,900.	90.55%	378	136	177.94%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$249,003.40	\$183,415.39	35.76%	\$247,523.79	\$150,000.	65.02%	218	127	71.65%
19 Business	\$97,166.66	\$125,000.	-22.27%	\$57,000.	\$125,000.	-54.40%	175	146	19.86%
20 Commercial	\$1,154,166.62	\$0.	0.00%	\$1,110,000.	\$0.	0.00%	63	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$332,723.	0.00%	\$0.	\$900,358.	0.00%	0	322	0.00%
23 IC&I TOTAL	\$625,666.68	\$280,792.25	122.82%	\$408,750.	\$111,400.	266.92%	119	278	-57.19%
24 GRAND TOTAL	\$357,557.71	\$286,877.12	24.64%	\$328,800.	\$252,000.	30.48%	106	100	6.00%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$500,062.50	\$483,666.65	3.39%	\$436,750.	\$500,000.	-12.65%	101	130	-22.31%
2 Duplex	\$479,700.	\$268,150.	78.89%	\$405,000.	\$268,150.	51.03%	81	130	-37.69%
3 Mobile Home	\$146,112.50	\$121,750.	20.01%	\$154,950.	\$65,250.	137.47%	108	77	40.26%
4 Recreational	\$548,000.	\$0.	0.00%	\$548,000.	\$0.	0.00%	72	0	0.00%
5 Residential	\$376,878.28	\$328,811.09	14.62%	\$355,000.	\$299,500.	18.53%	90	105	-14.29%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$242,566.67	\$180,830.76	34.14%	\$185,500.	\$154,000.	20.45%	185	75	146.67%
10 Townhouse	\$295,277.40	\$212,420.37	39.01%	\$305,000.	\$221,000.	38.01%	95	51	86.27%
11 RES. TOTAL	\$349,396.43	\$291,942.43	19.68%	\$330,500.	\$265,500.	24.48%	98	91	7.69%
12 FARMS	\$0.	\$510,000.	0.00%	\$0.	\$510,000.	0.00%	0	83	0.00%
13 MULTIFAMILY	\$0.	\$805,000.	0.00%	\$0.	\$805,000.	0.00%	0	70	0.00%
14 Acreage	\$232,000.	\$160,400.	44.64%	\$245,000.	\$150,000.	63.33%	99	106	-6.60%
15 Acreage WF	\$0.	\$665,000.	0.00%	\$0.	\$665,000.	0.00%	0	162	0.00%
16 Lots	\$271,674.59	\$131,057.14	107.29%	\$247,523.79	\$129,900.	90.55%	378	136	177.94%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$249,003.40	\$183,415.39	35.76%	\$247,523.79	\$150,000.	65.02%	218	127	71.65%
19 Business	\$97,166.66	\$125,000.	-22.27%	\$190,000.	\$125,000.	52.00%	175	146	19.86%
20 Commercial	\$1,154,166.62	\$0.	0.00%	\$1,110,000.	\$0.	0.00%	63	0	0.00%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$332,723.	0.00%	\$0.	\$900,358.	0.00%	0	322	0.00%
23 IC&I TOTAL	\$625,666.68	\$280,792.25	122.82%	\$408,750.	\$111,400.	266.92%	119	278	-57.19%
24 GRAND TOTAL	\$357,557.71	\$286,877.12	24.64%	\$328,800.	\$252,000.	30.48%	106	100	6.00%