

North Zone Monthly Statistics

December 2009

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2009						
Month = December						
Area = Central Zone						
1 Units Listed	525	666	-21.17%	11397	13617	-16.30%
2 Units Sold	241	121	99.17%	3924	3773	4.00%
3 Sales Volume	\$108,745,576.	\$48,835,116.	122.68%	\$1,563,858,304.	\$1,607,451,008.	-2.71%
4 List/Sell Ratio	93.17%	87.49%		91.54%	94.35%	
5 Days to Sell	103	89	15.73%	101	78	29.49%
6 Active Listings	4071	4740	-14.11%			
Area = North Zone						
1 Units Listed	184	198	-7.07%	4278	4948	-13.54%
2 Units Sold	107	47	127.66%	1651	1500	10.07%
3 Sales Volume	\$35,524,800.	\$13,363,766.	165.83%	\$563,713,152.	\$559,911,360.	0.68%
4 List/Sell Ratio	92.21%	88.75%		90.73%	93.60%	
5 Days to Sell	146	85	71.76%	131	96	36.46%
6 Active Listings	1932	2093	-7.69%			
Area = Shuswap Zone						
1 Units Listed	81	81	0.00%	2320	2961	-21.65%
2 Units Sold	34	32	6.25%	752	838	-10.26%
3 Sales Volume	\$9,892,900.	\$8,316,476.	18.96%	\$234,630,720.	\$268,594,272.	-12.64%
4 List/Sell Ratio	85.93%	74.83%		87.15%	90.98%	
5 Days to Sell	199	141	41.13%	149	105	41.90%
6 Active Listings	1184	1370	-13.58%			
Area = Grand Total						
1 Units Listed	790	945	-16.40%	17995	21526	-16.40%
2 Units Sold	382	200	91.00%	6327	6111	3.53%
3 Sales Volume	\$154,163,280.	\$70,515,360.	118.62%	\$2,362,202,112.	\$2,435,956,736.	-3.03%
4 List/Sell Ratio	92.27%	85.74%		90.80%	93.70%	
5 Days to Sell	123	96	28.13%	114	86	32.56%
6 Active Listings	7187	8203	-12.39%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	107	\$35,524,800.	52	\$19,829,700.
Last Month	129	\$45,425,956.	63	\$23,312,124.
This Month Last Year	47	\$13,363,766.	24	\$9,008,900.

Description	Total Listings Taken	Inventory
This Month	184	1932
Last Month	275	2117
This Month Last Year	198	2093

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2009	
Month = 12	
Area = NO	
7 Ratio of Sales vs. Inventory	5.54%
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8 Condo/Apt -- Sales	6
9 Condo/Apt -- New Listings	38
10 Condo/Apt -- Current Inventory	161
11 Condo/Apt -- Sell/Inv. Ratio	3.73%
12 Condo/Apt -- Days to Sell	100
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13 Condo/Townhouse -- Sales	12
14 Condo/Townhouse -- New Listings	14
15 Condo/Townhouse -- Current Inventory	154
16 Condo/Townhouse -- Sell/Inv. Ratio	7.79%
17 Condo/Townhouse -- Days to Sell	143
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18 Lots -- Sales	17
19 Lots -- New Listings	16
20 Lots -- Current Inventory	513
21 Lots -- Sell/Inv. Ratio	3.31%
22 Lots -- Days to Sell	301
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23 Residential -- Sales	52
24 Residential -- New Listings	66
25 Residential -- Current Inventory	494
26 Residential -- Sell/Inv. Ratio	10.53%
27 Residential -- Days to Sell	94
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28 Average House Price	\$381,340.37
29 Median House Price	\$397,500.
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Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	15	13	15.38%	433	489	-11.45%	170	183	-7.10%
2 Duplex	3	7	-57.14%	107	124	-13.71%	32	38	-15.79%
3 Mobile Home	7	5	40.00%	181	222	-18.47%	74	76	-2.63%
4 Recreational	1	3	-66.67%	37	56	-33.93%	25	38	-34.21%
5 Residential	66	75	-12.00%	1698	2001	-15.14%	494	629	-21.46%
6 Residential WF	3	5	-40.00%	76	84	-9.52%	34	42	-19.05%
7 3/4-Plex	2	0	0.00%	17	18	-5.56%	11	10	10.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	38	24	58.33%	291	358	-18.72%	161	141	14.18%
10 Townhouse	14	28	-50.00%	474	516	-8.14%	154	198	-22.22%
11 RES. TOTAL	149	160	-6.88%	3314	3868	-14.32%	1155	1357	-14.89%
12 FARMS	2	4	-50.00%	66	86	-23.26%	45	45	0.00%
13 MULTIFAMILY	0	0	0.00%	13	17	-23.53%	6	11	-45.45%
14 Acreage	4	8	-50.00%	154	210	-26.67%	144	161	-10.56%
15 Acreage WF	0	0	0.00%	15	20	-25.00%	10	9	11.11%
16 Lots	12	15	-20.00%	400	405	-1.23%	343	299	14.72%
17 Lots WF	0	0	0.00%	20	23	-13.04%	16	20	-20.00%
18 LOTS TOTAL	16	23	-30.43%	598	664	-9.94%	513	489	4.91%
19 Business	4	0	0.00%	78	112	-30.36%	49	68	-27.94%
20 Commercial	7	2	250.00%	92	93	-1.08%	69	51	35.29%
21 Land	3	3	0.00%	36	44	-18.18%	44	43	2.33%
22 Leases	3	6	-50.00%	80	62	29.03%	51	28	82.14%
23 IC&I TOTAL	17	11	54.55%	286	311	-8.04%	213	190	12.11%
24 GRAND TOTAL	184	198	-7.07%	4278	4948	-13.54%	1932	2093	-7.69%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	6	1	500.00%	\$3,024,500.	\$300,000.	908.17%	89.34%	90.63%
2 Duplex	5	1	400.00%	\$1,546,500.	\$115,000.	1244.78%	94.14%	96.23%
3 Mobile Home	2	2	0.00%	\$150,000.	\$183,000.	-18.03%	69.09%	64.77%
4 Recreational	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
5 Residential	52	24	116.67%	\$19,829,700.	\$9,008,900.	120.11%	93.31%	90.33%
6 Residential WF	1	0	0.00%	\$948,500.	\$0.	0.00%	75.88%	0.00%
7 3/4-Plex	1	0	0.00%	\$469,000.	\$0.	0.00%	94.74%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	6	4	50.00%	\$1,338,400.	\$722,000.	85.37%	95.47%	89.96%
10 Townhouse	12	7	71.43%	\$3,216,000.	\$1,635,000.	96.70%	95.01%	87.85%
11 RES. TOTAL	85	39	117.95%	\$30,522,600.	\$11,963,900.	155.12%	92.71%	88.69%
12 FARMS	1	0	0.00%	\$950,000.	\$0.	0.00%	76.00%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	1	1	0.00%	\$140,000.	\$200,000.	-30.00%	70.17%	66.88%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	16	3	433.33%	\$2,858,900.	\$597,000.	378.88%	92.61%	97.56%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	17	4	325.00%	\$2,998,900.	\$797,000.	276.27%	91.29%	89.89%
19 Business	0	1	-100.00%	\$0.	\$7,850.	0.00%	0.00%	52.68%
20 Commercial	2	2	0.00%	\$954,500.	\$595,000.	60.42%	86.76%	83.40%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	2	1	100.00%	\$98,800.	\$16.	617400.00%	0.00%	133.33%
23 IC&I TOTAL	4	4	0.00%	\$1,053,300.	\$602,866.	74.72%	86.76%	88.20%
24 GRAND TOTAL	107	47	127.66%	\$35,524,800.	\$13,363,766.	165.83%	92.21%	88.75%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	110	126	-12.70%	\$56,760,592.	\$74,126,200.	-23.43%	86.93%	92.71%
2 Duplex	48	50	-4.00%	\$15,618,423.	\$18,244,200.	-14.39%	93.92%	96.21%
3 Mobile Home	65	105	-38.10%	\$6,940,770.	\$12,235,000.	-43.27%	82.93%	88.49%
4 Recreational	12	10	20.00%	\$2,968,400.	\$2,555,777.	16.14%	83.41%	89.61%
5 Residential	828	696	18.97%	\$305,105,760.	\$274,724,640.	11.06%	92.03%	94.17%
6 Residential WF	19	10	90.00%	\$21,904,000.	\$14,034,500.	56.07%	84.43%	86.06%
7 3/4-Plex	5	2	150.00%	\$2,157,000.	\$728,000.	196.29%	90.91%	91.72%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	100	108	-7.41%	\$17,733,800.	\$21,962,012.	-19.25%	89.51%	94.36%
10 Townhouse	266	207	28.50%	\$76,111,056.	\$60,228,952.	26.37%	92.38%	95.87%
11 RES. TOTAL	1453	1314	10.58%	\$505,299,808.	\$478,839,264.	5.53%	91.01%	93.84%
12 FARMS	4	12	-66.67%	\$5,917,000.	\$10,897,650.	-45.70%	87.69%	91.07%
13 MULTIFAMILY	2	1	100.00%	\$745,000.	\$610,000.	22.13%	81.70%	84.13%
14 Acreage	30	37	-18.92%	\$7,714,000.	\$17,605,600.	-56.18%	85.23%	89.29%
15 Acreage WF	4	3	33.33%	\$1,195,000.	\$1,345,000.	-11.15%	76.84%	84.52%
16 Lots	97	65	49.23%	\$16,977,100.	\$13,626,124.	24.59%	91.00%	95.17%
17 Lots WF	1	2	-50.00%	\$1,070,000.	\$89,830.	1091.14%	63.12%	98.25%
18 LOTS TOTAL	135	108	25.00%	\$27,598,634.	\$33,121,554.	-16.67%	88.72%	92.93%
19 Business	12	15	-20.00%	\$6,087,997.50	\$8,387,350.	-27.41%	85.75%	83.41%
20 Commercial	20	24	-16.67%	\$13,436,195.	\$20,158,964.	-33.35%	87.78%	90.32%
21 Land	3	7	-57.14%	\$2,225,000.	\$6,412,000.	-65.30%	91.55%	90.59%
22 Leases	22	19	15.79%	\$2,403,532.25	\$1,484,574.75	61.90%	0.00%	116.66%
23 IC&I TOTAL	57	65	-12.31%	\$24,152,724.	\$36,442,888.	-33.72%	87.46%	89.30%
24 GRAND TOTAL	1651	1500	10.07%	\$563,713,152.	\$559,911,360.	0.68%	90.73%	93.60%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$504,083.34	\$300,000.	68.03%	\$492,000.	\$300,000.	64.00%	189	137	37.96%
2 Duplex	\$309,300.	\$115,000.	168.96%	\$275,000.	\$115,000.	139.13%	90	10	800.00%
3 Mobile Home	\$75,000.	\$91,500.	-18.03%	\$75,000.	\$91,500.	-18.03%	266	125	112.80%
4 Recreational	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
5 Residential	\$381,340.37	\$375,370.84	1.59%	\$397,500.	\$356,950.	11.36%	94	89	5.62%
6 Residential WF	\$948,500.	\$0.	0.00%	\$948,500.	\$0.	0.00%	124	0	0.00%
7 3/4-Plex	\$469,000.	\$0.	0.00%	\$469,000.	\$0.	0.00%	262	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$223,066.67	\$180,500.	23.58%	\$169,250.	\$166,000.	1.96%	100	117	-14.53%
10 Townhouse	\$268,000.	\$233,571.42	14.74%	\$243,000.	\$210,000.	15.71%	143	73	95.89%
11 RES. TOTAL	\$359,089.40	\$306,766.65	17.06%	\$325,500.	\$295,000.	10.34%	114	90	26.67%
12 FARMS	\$950,000.	\$0.	0.00%	\$950,000.	\$0.	0.00%	55	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$140,000.	\$200,000.	-30.00%	\$140,000.	\$200,000.	-30.00%	618	278	122.30%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$178,681.25	\$199,000.	-10.21%	\$163,375.	\$197,000.	-17.07%	282	10	2720.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$176,405.87	\$199,250.	-11.47%	\$157,000.	\$198,500.	-20.91%	301	77	290.91%
19 Business	\$0.	\$7,850.	0.00%	\$0.	\$7,850.	0.00%	0	60	0.00%
20 Commercial	\$477,250.	\$297,500.	60.42%	\$477,250.	\$297,500.	60.42%	218	60	263.33%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$49,400.	\$16.	308650.00%	\$49,400.	\$16.	308650.00%	139	17	717.65%
23 IC&I TOTAL	\$263,325.	\$150,716.50	74.72%	\$174,250.	\$123,925.	40.61%	178	49	263.27%
24 GRAND TOTAL	\$332,007.46	\$284,335.43	16.77%	\$310,000.	\$270,000.	14.81%	146	85	71.76%

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Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$516,005.37	\$588,303.18	-12.29%	\$464,000.	\$537,500.	-13.67%	148	108	37.04%
2 Duplex	\$325,383.81	\$364,884.	-10.83%	\$279,000.	\$318,500.	-12.40%	103	70	47.14%
3 Mobile Home	\$106,781.07	\$116,523.81	-8.36%	\$95,000.	\$112,000.	-15.18%	144	91	58.24%
4 Recreational	\$247,366.67	\$255,577.70	-3.21%	\$243,700.	\$257,738.50	-5.45%	183	107	71.03%
5 Residential	\$368,485.21	\$394,719.31	-6.65%	\$345,000.	\$376,000.	-8.24%	106	77	37.66%
6 Residential WF	\$1,152,842.12	\$1,403,450.	-17.86%	\$1,020,000.	\$924,500.	10.33%	128	133	-3.76%
7 3/4-Plex	\$431,400.	\$364,000.	18.52%	\$469,000.	\$364,000.	28.85%	199	165	20.61%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$177,338.	\$203,351.96	-12.79%	\$165,000.	\$189,500.	-12.93%	141	92	53.26%
10 Townhouse	\$286,131.78	\$290,961.12	-1.66%	\$269,450.	\$256,000.	5.25%	131	77	70.13%
11 RES. TOTAL	\$347,763.12	\$364,413.43	-4.57%	\$315,000.	\$337,250.	-6.60%	119	83	43.37%
12 FARMS	\$1,479,250.	\$908,137.50	62.89%	\$1,474,000.	\$720,000.	104.72%	139	113	23.01%
13 MULTIFAMILY	\$372,500.	\$610,000.	-38.93%	\$372,500.	\$610,000.	-38.93%	132	17	676.47%
14 Acreage	\$257,133.32	\$475,827.03	-45.96%	\$230,500.	\$316,000.	-27.06%	235	181	29.83%
15 Acreage WF	\$298,750.	\$448,333.34	-33.36%	\$262,500.	\$215,000.	22.09%	439	130	237.69%
16 Lots	\$175,021.65	\$209,632.67	-16.51%	\$160,000.	\$225,000.	-28.89%	240	239	0.42%
17 Lots WF	\$1,070,000.	\$44,915.	2282.28%	\$1,070,000.	\$44,915.	2282.28%	337	53	535.85%
18 LOTS TOTAL	\$204,434.32	\$306,681.06	-33.34%	\$185,000.	\$235,000.	-21.28%	243	210	15.71%
19 Business	\$507,333.12	\$559,156.68	-9.27%	\$182,000.	\$195,000.	-6.67%	246	164	50.00%
20 Commercial	\$671,809.75	\$839,956.87	-20.02%	\$346,250.	\$772,500.	-55.18%	185	141	31.21%
21 Land	\$741,666.68	\$916,000.	-19.03%	\$240,000.	\$2,335,000.	-89.72%	252	233	8.15%
22 Leases	\$109,251.46	\$78,135.50	39.82%	\$115,800.	\$19,486.08	494.27%	108	173	-37.57%
23 IC&I TOTAL	\$423,732.	\$560,659.81	-24.42%	\$184,000.	\$275,000.	-33.09%	172	166	3.61%
24 GRAND TOTAL	\$341,437.40	\$373,274.25	-8.53%	\$300,000.	\$330,000.	-9.09%	131	96	36.46%

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