

# **North Zone Monthly Statistics**

January 2009

Totals include variables in any given month, due to  
preceding month's collapsed sales and deleted listings.

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# Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
<b>Year = 2009</b>						
<b>Month = January</b>						
<b>Area = Central Zone</b>						
1 Units Listed	881	968	-8.99%	881	968	-8.99%
2 Units Sold	114	322	-64.60%	114	322	-64.60%
3 Sales Volume	\$38,960,040.	\$132,250,688.	-70.54%	\$38,960,040.	\$132,250,688.	-70.54%
4 List/Sell Ratio	86.08%	95.88%		86.08%	95.88%	
5 Days to Sell	104	83	25.30%	104	83	25.30%
6 Active Listings	4648	3128	48.59%			
<b>Area = North Zone</b>						
1 Units Listed	264	366	-27.87%	264	366	-27.87%
2 Units Sold	52	120	-56.67%	52	120	-56.67%
3 Sales Volume	\$16,691,990.	\$42,292,004.	-60.53%	\$16,691,990.	\$42,292,004.	-60.53%
4 List/Sell Ratio	85.43%	95.33%		85.43%	95.33%	
5 Days to Sell	145	107	35.51%	145	107	35.51%
6 Active Listings	2041	1456	40.18%			
<b>Area = Shuswap Zone</b>						
1 Units Listed	110	203	-45.81%	110	203	-45.81%
2 Units Sold	21	51	-58.82%	21	51	-58.82%
3 Sales Volume	\$5,980,000.	\$15,274,612.	-60.85%	\$5,980,000.	\$15,274,612.	-60.85%
4 List/Sell Ratio	78.31%	95.16%		78.31%	95.16%	
5 Days to Sell	167	88	89.77%	167	88	89.77%
6 Active Listings	1213	928	30.71%			
<b>Area = Grand Total</b>						
1 Units Listed	1255	1537	-18.35%	1255	1537	-18.35%
2 Units Sold	187	493	-62.07%	187	493	-62.07%
3 Sales Volume	\$61,632,032.	\$189,817,296.	-67.53%	\$61,632,032.	\$189,817,296.	-67.53%
4 List/Sell Ratio	85.00%	95.67%		85.00%	95.67%	
5 Days to Sell	122	89	37.08%	122	89	37.08%
6 Active Listings	7902	5512	43.36%			

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# Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	52	\$16,691,990.	27	\$10,743,800.
Last Month	47	\$13,363,766.	24	\$9,008,900.
This Month Last Year	120	\$42,292,004.	53	\$19,974,548.

Description	Total Listings Taken	Inventory
This Month	264	2041
Last Month	198	2093
This Month Last Year	366	1456

# Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2009		
Month = 1		
Area = NO		
7	Ratio of Sales vs. Inventory	2.55%
8	Condo/Apt -- Sales	3
9	Condo/Apt -- New Listings	16
10	Condo/Apt -- Current Inventory	140
11	Condo/Apt -- Sell/Inv. Ratio	2.14%
12	Condo/Apt -- Days to Sell	96
13	Condo/Townhouse -- Sales	9
14	Condo/Townhouse -- New Listings	23
15	Condo/Townhouse -- Current Inventory	188
16	Condo/Townhouse -- Sell/Inv. Ratio	4.79%
17	Condo/Townhouse -- Days to Sell	145
18	Lots -- Sales	2
19	Lots -- New Listings	30
20	Lots -- Current Inventory	460
21	Lots -- Sell/Inv. Ratio	0.44%
22	Lots -- Days to Sell	307
23	Residential -- Sales	27
24	Residential -- New Listings	110
25	Residential -- Current Inventory	635
26	Residential -- Sell/Inv. Ratio	4.25%
27	Residential -- Days to Sell	135
28	Average House Price	\$397,918.53
29	Median House Price	\$335,000.

## Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
<b>Zone = NO</b>									
1 Acreage/House	23	29	-20.69%	23	29	-20.69%	166	139	19.42%
2 Duplex	7	9	-22.22%	7	9	-22.22%	42	24	75.00%
3 Mobile Home	13	18	-27.78%	13	18	-27.78%	80	52	53.85%
4 Recreational	2	2	0.00%	2	2	0.00%	37	31	19.35%
5 Residential	110	136	-19.12%	110	136	-19.12%	635	368	72.55%
6 Residential WF	2	3	-33.33%	2	3	-33.33%	35	22	59.09%
7 3/4-Plex	0	2	-100.00%	0	2	-100.00%	9	6	50.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	2	4	-50.00%
9 Apartment	16	54	-70.37%	16	54	-70.37%	140	104	34.62%
10 Townhouse	23	34	-32.35%	23	34	-32.35%	188	113	66.37%
11 RES. TOTAL	196	287	-31.71%	196	287	-31.71%	1334	863	54.58%
12 FARMS	5	12	-58.33%	5	12	-58.33%	42	51	-17.65%
13 MULTIFAMILY	2	1	100.00%	2	1	100.00%	7	4	75.00%
14 Acreage	5	12	-58.33%	5	12	-58.33%	143	155	-7.74%
15 Acreage WF	0	1	-100.00%	0	1	-100.00%	10	13	-23.08%
16 Lots	24	17	41.18%	24	17	41.18%	294	189	55.56%
17 Lots WF	0	2	-100.00%	0	2	-100.00%	13	11	18.18%
18 LOTS TOTAL	30	33	-9.09%	30	33	-9.09%	460	368	25.00%
19 Business	9	5	80.00%	9	5	80.00%	68	51	33.33%
20 Commercial	8	11	-27.27%	8	11	-27.27%	55	48	14.58%
21 Land	3	6	-50.00%	3	6	-50.00%	42	34	23.53%
22 Leases	11	11	0.00%	11	11	0.00%	32	37	-13.51%
23 IC&I TOTAL	31	33	-6.06%	31	33	-6.06%	197	170	15.88%
24 GRAND TOTAL	264	366	-27.87%	264	366	-27.87%	2041	1456	40.18%

**Comparative Activity -- Sales Information (Month)**

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
<b>Area = NO</b>								
1 Acreage/House	2	8	-75.00%	\$1,039,000.	\$4,000,500.	-74.03%	74.31%	94.26%
2 Duplex	0	5	-100.00%	\$0.	\$2,398,500.	0.00%	0.00%	93.40%
3 Mobile Home	4	8	-50.00%	\$503,000.	\$1,168,900.	-56.97%	84.16%	91.42%
4 Recreational	0	1	-100.00%	\$0.	\$548,000.	0.00%	0.00%	96.30%
5 Residential	27	53	-49.06%	\$10,743,800.	\$19,974,548.	-46.21%	85.61%	96.05%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	3	7	-57.14%	\$451,000.	\$1,615,400.	-72.08%	95.90%	99.26%
10 Townhouse	9	24	-62.50%	\$2,353,000.50	\$7,088,380.	-66.80%	91.27%	97.92%
11 RES. TOTAL	45	106	-57.55%	\$15,089,801.	\$36,794,228.	-58.99%	86.80%	96.08%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	1	0	0.00%	\$365,000.	\$0.	0.00%	76.84%	0.00%
14 Acreage	2	4	-50.00%	\$790,000.	\$928,000.	-14.87%	69.44%	92.60%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	0	3	-100.00%	\$0.	\$815,023.81	0.00%	0.00%	90.53%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	2	7	-71.43%	\$790,000.	\$1,743,023.75	-54.68%	69.44%	91.71%
19 Business	0	3	-100.00%	\$0.	\$291,500.	0.00%	0.00%	84.56%
20 Commercial	1	3	-66.67%	\$351,666.65	\$3,462,500.	-89.84%	64.52%	86.61%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	3	1	200.00%	\$95,523.11	\$750.	12636.42%	0.00%	100.00%
23 IC&I TOTAL	4	7	-42.86%	\$447,189.78	\$3,754,750.	-88.09%	64.52%	87.65%
24 GRAND TOTAL	52	120	-56.67%	\$16,691,990.	\$42,292,004.	-60.53%	85.43%	95.33%

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**Comparative Activity -- Sales Information (YTD)**

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
<b>Area = NO</b>								
1 Acreage/House	2	8	-75.00%	\$1,039,000.	\$4,000,500.	-74.03%	74.31%	94.26%
2 Duplex	0	5	-100.00%	\$0.	\$2,398,500.	0.00%	0.00%	93.40%
3 Mobile Home	4	8	-50.00%	\$503,000.	\$1,168,900.	-56.97%	84.16%	91.42%
4 Recreational	0	1	-100.00%	\$0.	\$548,000.	0.00%	0.00%	96.30%
5 Residential	27	53	-49.06%	\$10,743,800.	\$19,974,548.	-46.21%	85.61%	96.05%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	3	7	-57.14%	\$451,000.	\$1,615,400.	-72.08%	95.90%	99.26%
10 Townhouse	9	24	-62.50%	\$2,353,000.50	\$7,088,380.	-66.80%	91.27%	97.92%
11 RES. TOTAL	45	106	-57.55%	\$15,089,801.	\$36,794,228.	-58.99%	86.80%	96.08%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	1	0	0.00%	\$365,000.	\$0.	0.00%	76.84%	0.00%
14 Acreage	2	4	-50.00%	\$790,000.	\$928,000.	-14.87%	69.44%	92.60%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	0	3	-100.00%	\$0.	\$815,023.81	0.00%	0.00%	90.53%
17 Lots WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
18 LOTS TOTAL	2	7	-71.43%	\$790,000.	\$1,743,023.75	-54.68%	69.44%	91.71%
19 Business	0	3	-100.00%	\$0.	\$291,500.	0.00%	0.00%	84.56%
20 Commercial	1	3	-66.67%	\$351,666.65	\$3,462,500.	-89.84%	64.52%	86.61%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	3	1	200.00%	\$95,523.11	\$750.	12636.42%	0.00%	100.00%
23 IC&I TOTAL	4	7	-42.86%	\$447,189.78	\$3,754,750.	-88.09%	64.52%	87.65%
24 GRAND TOTAL	52	120	-56.67%	\$16,691,990.	\$42,292,004.	-60.53%	85.43%	95.33%

**Average/Median Price, Days to Sell (Month)**

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
<b>Area = NO</b>									
1 Acreage/House	\$519,500.	\$500,062.50	3.89%	\$519,500.	\$436,750.	18.95%	356	101	252.48%
2 Duplex	\$0.	\$479,700.	0.00%	\$0.	\$405,000.	0.00%	0	81	0.00%
3 Mobile Home	\$125,750.	\$146,112.50	-13.94%	\$119,000.	\$154,950.	-23.20%	113	108	4.63%
4 Recreational	\$0.	\$548,000.	0.00%	\$0.	\$548,000.	0.00%	0	72	0.00%
5 Residential	\$397,918.53	\$376,878.28	5.58%	\$335,000.	\$355,000.	-5.63%	135	90	50.00%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$150,333.32	\$230,771.42	-34.86%	\$164,000.	\$160,000.	2.50%	96	165	-41.82%
10 Townhouse	\$261,444.51	\$295,349.15	-11.48%	\$296,000.	\$302,450.	-2.13%	145	93	55.91%
11 RES. TOTAL	\$335,328.90	\$347,115.37	-3.40%	\$309,000.	\$329,950.	-6.35%	143	97	47.42%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$365,000.	\$0.	0.00%	\$365,000.	\$0.	0.00%	144	0	0.00%
14 Acreage	\$395,000.	\$232,000.	70.26%	\$395,000.	\$245,000.	61.22%	307	99	210.10%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$0.	\$271,674.59	0.00%	\$0.	\$247,523.79	0.00%	0	378	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$395,000.	\$249,003.40	58.63%	\$395,000.	\$247,523.79	59.58%	307	218	40.83%
19 Business	\$0.	\$97,166.66	0.00%	\$0.	\$190,000.	0.00%	0	175	0.00%
20 Commercial	\$351,666.65	\$1,154,166.62	-69.53%	\$351,666.65	\$627,500.	-43.96%	204	63	223.81%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$31,841.03	\$750.	4145.47%	\$20,979.11	\$750.	2697.22%	47	245	-80.82%
23 IC&I TOTAL	\$111,797.44	\$536,392.87	-79.16%	\$42,361.55	\$190,000.	-77.70%	86	137	-37.23%
24 GRAND TOTAL	\$320,999.81	\$352,433.34	-8.92%	\$307,513.31	\$325,000.	-5.38%	145	107	35.51%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e &amp; oe

**Average/Median Price, Days to Sell (YTD)**

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
<b>Area = NO</b>									
1 Acreage/House	\$519,500.	\$500,062.50	3.89%	\$519,500.	\$436,750.	18.95%	356	101	252.48%
2 Duplex	\$0.	\$479,700.	0.00%	\$0.	\$405,000.	0.00%	0	81	0.00%
3 Mobile Home	\$125,750.	\$146,112.50	-13.94%	\$119,000.	\$154,950.	-23.20%	113	108	4.63%
4 Recreational	\$0.	\$548,000.	0.00%	\$0.	\$548,000.	0.00%	0	72	0.00%
5 Residential	\$397,918.53	\$376,878.28	5.58%	\$335,000.	\$355,000.	-5.63%	135	90	50.00%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$150,333.32	\$230,771.42	-34.86%	\$164,000.	\$160,000.	2.50%	96	165	-41.82%
10 Townhouse	\$261,444.51	\$295,349.15	-11.48%	\$296,000.	\$302,450.	-2.13%	145	93	55.91%
11 RES. TOTAL	\$335,328.90	\$347,115.37	-3.40%	\$309,000.	\$329,950.	-6.35%	143	97	47.42%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$365,000.	\$0.	0.00%	\$365,000.	\$0.	0.00%	144	0	0.00%
14 Acreage	\$395,000.	\$232,000.	70.26%	\$395,000.	\$245,000.	61.22%	307	99	210.10%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$0.	\$271,674.59	0.00%	\$0.	\$247,523.79	0.00%	0	378	0.00%
17 Lots WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
18 LOTS TOTAL	\$395,000.	\$249,003.40	58.63%	\$395,000.	\$247,523.79	59.58%	307	218	40.83%
19 Business	\$0.	\$97,166.66	0.00%	\$0.	\$190,000.	0.00%	0	175	0.00%
20 Commercial	\$351,666.65	\$1,154,166.62	-69.53%	\$351,666.65	\$627,500.	-43.96%	204	63	223.81%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$31,841.03	\$750.	4145.47%	\$10,800.	\$750.	1340.00%	47	245	-80.82%
23 IC&I TOTAL	\$111,797.44	\$536,392.87	-79.16%	\$42,361.55	\$190,000.	-77.70%	86	137	-37.23%
24 GRAND TOTAL	\$320,999.81	\$352,433.34	-8.92%	\$307,513.31	\$325,000.	-5.38%	145	107	35.51%