

North Zone Monthly Statistics

March 2009

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2009						
Month = March						
Area = Central Zone						
1 Units Listed	1069	1257	-14.96%	2838	3316	-14.41%
2 Units Sold	248	458	-45.85%	524	1203	-56.44%
3 Sales Volume	\$90,095,504.	\$193,840,992.	-53.52%	\$187,541,664.	\$496,913,792.	-62.26%
4 List/Sell Ratio	90.50%	96.61%		88.86%	96.38%	
5 Days to Sell	97	60	61.67%	100	74	35.14%
6 Active Listings	5128	3935	30.32%			
Area = North Zone						
1 Units Listed	472	431	9.51%	1042	1161	-10.25%
2 Units Sold	93	161	-42.24%	220	455	-51.65%
3 Sales Volume	\$28,349,596.	\$61,848,408.	-54.16%	\$70,137,392.	\$169,323,616.	-58.58%
4 List/Sell Ratio	87.94%	96.81%		87.30%	96.09%	
5 Days to Sell	133	97	37.11%	133	99	34.34%
6 Active Listings	2290	1647	39.04%			
Area = Shuswap Zone						
1 Units Listed	225	309	-27.18%	475	699	-32.05%
2 Units Sold	38	78	-51.28%	79	181	-56.35%
3 Sales Volume	\$12,062,101.	\$21,567,950.	-44.07%	\$23,804,508.	\$51,743,312.	-54.00%
4 List/Sell Ratio	87.12%	94.23%		84.00%	94.15%	
5 Days to Sell	130	116	12.07%	147	108	36.11%
6 Active Listings	1374	1184	16.05%			
Area = Grand Total						
1 Units Listed	1766	1997	-11.57%	4355	5176	-15.86%
2 Units Sold	379	697	-45.62%	823	1839	-55.25%
3 Sales Volume	\$130,507,200.	\$277,257,344.	-52.93%	\$281,483,552.	\$717,980,736.	-60.80%
4 List/Sell Ratio	89.53%	96.39%		87.97%	96.09%	
5 Days to Sell	109	75	45.33%	113	84	34.52%
6 Active Listings	8792	6766	29.94%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	93	\$28,349,596.	50	\$16,966,628.
Last Month	75	\$25,095,802.	37	\$13,391,250.
This Month Last Year	161	\$61,848,408.	62	\$23,854,232.

Description	Total Listings Taken	Inventory
This Month	472	2290
Last Month	306	2124
This Month Last Year	431	1647

Quick Summary Part 2

Description	This Month
Year = 2009	
Month = 3	
Area = NO	
7 Ratio of Sales vs. Inventory	4.06%
8 Condo/Apt -- Sales	8
9 Condo/Apt -- New Listings	37
10 Condo/Apt -- Current Inventory	171
11 Condo/Apt -- Sell/Inv. Ratio	4.68%
12 Condo/Apt -- Days to Sell	169
13 Condo/Townhouse -- Sales	17
14 Condo/Townhouse -- New Listings	48
15 Condo/Townhouse -- Current Inventory	226
16 Condo/Townhouse -- Sell/Inv. Ratio	7.52%
17 Condo/Townhouse -- Days to Sell	126
18 Lots -- Sales	5
19 Lots -- New Listings	94
20 Lots -- Current Inventory	531
21 Lots -- Sell/Inv. Ratio	0.94%
22 Lots -- Days to Sell	129
23 Residential -- Sales	50
24 Residential -- New Listings	190
25 Residential -- Current Inventory	696
26 Residential -- Sell/Inv. Ratio	7.18%
27 Residential -- Days to Sell	130
28 Average House Price	\$339,332.56
29 Median House Price	\$309,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	34	45	-24.44%	88	117	-24.79%	193	173	11.56%
2 Duplex	9	12	-25.00%	23	31	-25.81%	45	27	66.67%
3 Mobile Home	20	17	17.65%	46	56	-17.86%	87	63	38.10%
4 Recreational	2	5	-60.00%	6	7	-14.29%	37	27	37.04%
5 Residential	190	180	5.56%	413	454	-9.03%	696	473	47.15%
6 Residential WF	7	8	-12.50%	12	19	-36.84%	38	33	15.15%
7 3/4-Plex	2	1	100.00%	2	3	-33.33%	8	8	0.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	2	4	-50.00%
9 Apartment	37	30	23.33%	74	114	-35.09%	171	118	44.92%
10 Townhouse	48	45	6.67%	116	105	10.48%	226	120	88.33%
11 RES. TOTAL	349	343	1.75%	780	906	-13.91%	1503	1046	43.69%
12 FARMS	5	11	-54.55%	15	36	-58.33%	50	57	-12.28%
13 MULTIFAMILY	1	3	-66.67%	5	4	25.00%	10	4	150.00%
14 Acreage	19	20	-5.00%	30	50	-40.00%	154	150	2.67%
15 Acreage WF	0	3	-100.00%	4	5	-20.00%	11	17	-35.29%
16 Lots	72	22	227.27%	129	66	95.45%	353	180	96.11%
17 Lots WF	2	1	100.00%	5	4	25.00%	13	11	18.18%
18 LOTS TOTAL	94	46	104.35%	171	126	35.71%	531	358	48.32%
19 Business	7	12	-41.67%	22	31	-29.03%	66	67	-1.49%
20 Commercial	9	9	0.00%	21	26	-19.23%	57	51	11.76%
21 Land	2	3	-33.33%	9	14	-35.71%	39	30	30.00%
22 Leases	5	4	25.00%	19	18	5.56%	33	34	-2.94%
23 IC&I TOTAL	23	28	-17.86%	71	89	-20.22%	195	182	7.14%
24 GRAND TOTAL	472	431	9.51%	1042	1161	-10.25%	2290	1647	39.04%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	4	16	-75.00%	\$1,863,000.	\$9,437,500.	-80.26%	81.92%	97.10%
2 Duplex	3	6	-50.00%	\$749,000.	\$2,166,000.	-65.42%	90.24%	96.40%
3 Mobile Home	2	12	-83.33%	\$306,500.	\$1,723,750.	-82.22%	87.71%	93.95%
4 Recreational	1	0	0.00%	\$237,400.	\$0.	0.00%	85.08%	0.00%
5 Residential	50	62	-19.35%	\$16,966,628.	\$23,854,232.	-28.87%	88.03%	96.61%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	8	14	-42.86%	\$1,508,500.	\$2,609,400.	-42.19%	87.79%	97.11%
10 Townhouse	17	19	-10.53%	\$4,463,100.	\$4,654,897.	-4.12%	90.42%	97.10%
11 RES. TOTAL	85	129	-34.11%	\$26,094,128.	\$44,445,780.	-41.29%	88.23%	96.54%
12 FARMS	0	2	-100.00%	\$0.	\$1,335,000.	0.00%	0.00%	92.35%
13 MULTIFAMILY	0	1	-100.00%	\$0.	\$610,000.	0.00%	0.00%	84.13%
14 Acreage	1	7	-85.71%	\$200,000.	\$2,354,900.	-91.51%	80.00%	97.49%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	3	12	-75.00%	\$388,000.	\$2,730,900.	-85.79%	92.10%	105.88%
17 Lots WF	1	1	0.00%	\$1,070,000.	\$59,830.	1688.40%	63.12%	96.50%
18 LOTS TOTAL	5	20	-75.00%	\$1,658,000.	\$5,145,630.	-67.78%	83.88%	102.47%
19 Business	0	2	-100.00%	\$0.	\$4,338,000.	0.00%	0.00%	94.99%
20 Commercial	1	4	-75.00%	\$287,500.	\$3,191,000.	-90.99%	83.33%	87.12%
21 Land	0	2	-100.00%	\$0.	\$2,720,000.	0.00%	0.00%	89.33%
22 Leases	2	1	100.00%	\$309,967.31	\$63,000.	392.01%	0.00%	0.00%
23 IC&I TOTAL	3	9	-66.67%	\$597,467.31	\$10,312,000.	-94.21%	83.33%	89.64%
24 GRAND TOTAL	93	161	-42.24%	\$28,349,596.	\$61,848,408.	-54.16%	87.94%	96.81%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	12	37	-67.57%	\$5,941,000.	\$21,630,500.	-72.53%	84.76%	95.96%
2 Duplex	4	23	-82.61%	\$979,123.	\$8,645,900.	-88.68%	90.24%	96.43%
3 Mobile Home	9	33	-72.73%	\$1,141,750.	\$4,472,900.	-74.47%	84.24%	91.72%
4 Recreational	1	1	0.00%	\$237,400.	\$548,000.	-56.68%	85.08%	96.30%
5 Residential	114	191	-40.31%	\$41,101,680.	\$74,127,312.	-44.55%	88.08%	96.19%
6 Residential WF	0	1	-100.00%	\$0.	\$250,000.	0.00%	0.00%	78.24%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	17	35	-51.43%	\$3,013,500.	\$7,000,300.	-56.95%	88.51%	97.56%
10 Townhouse	37	68	-45.59%	\$9,837,246.	\$18,697,776.	-47.39%	89.85%	97.90%
11 RES. TOTAL	194	389	-50.13%	\$62,251,696.	\$135,372,688.	-54.01%	88.10%	96.18%
12 FARMS	1	4	-75.00%	\$769,000.	\$2,302,500.	-66.60%	96.24%	93.33%
13 MULTIFAMILY	1	1	0.00%	\$365,000.	\$610,000.	-40.16%	76.84%	84.13%
14 Acreage	4	14	-71.43%	\$1,240,000.	\$7,717,900.	-83.93%	75.69%	96.61%
15 Acreage WF	1	0	0.00%	\$185,000.	\$0.	0.00%	53.00%	0.00%
16 Lots	5	25	-80.00%	\$697,500.	\$5,543,474.	-87.42%	86.66%	100.62%
17 Lots WF	1	1	0.00%	\$1,070,000.	\$59,830.	1688.40%	63.12%	96.50%
18 LOTS TOTAL	12	40	-70.00%	\$3,196,034.75	\$13,321,204.	-76.01%	76.90%	99.11%
19 Business	1	6	-83.33%	\$101,000.	\$4,659,500.	-97.83%	53.43%	83.94%
20 Commercial	4	10	-60.00%	\$1,009,166.68	\$9,493,965.	-89.37%	81.97%	90.93%
21 Land	2	2	0.00%	\$2,040,000.	\$2,720,000.	-25.00%	100.33%	89.33%
22 Leases	5	3	66.67%	\$405,490.43	\$843,750.	-51.94%	0.00%	100.00%
23 IC&I TOTAL	12	21	-42.86%	\$3,555,657.	\$17,717,216.	-79.93%	83.14%	89.03%
24 GRAND TOTAL	220	455	-51.65%	\$70,137,392.	\$169,323,616.	-58.58%	87.30%	96.09%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$465,750.	\$589,843.75	-21.04%	\$477,500.	\$575,000.	-16.96%	148	72	105.56%
2 Duplex	\$249,666.67	\$361,000.	-30.84%	\$250,000.	\$326,250.	-23.37%	81	36	125.00%
3 Mobile Home	\$153,250.	\$143,645.82	6.69%	\$153,250.	\$142,500.	7.54%	164	84	95.24%
4 Recreational	\$237,400.	\$0.	0.00%	\$237,400.	\$0.	0.00%	330	0	0.00%
5 Residential	\$339,332.56	\$384,745.68	-11.80%	\$309,000.	\$378,000.	-18.25%	130	69	88.41%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$188,562.50	\$186,385.71	1.17%	\$186,250.	\$199,450.	-6.62%	169	45	275.56%
10 Townhouse	\$262,535.28	\$244,994.56	7.16%	\$248,000.	\$233,000.	6.44%	126	58	117.24%
11 RES. TOTAL	\$306,989.75	\$344,540.93	-10.90%	\$289,500.	\$314,500.	-7.95%	135	65	107.69%
12 FARMS	\$0.	\$667,500.	0.00%	\$0.	\$667,500.	0.00%	0	44	0.00%
13 MULTIFAMILY	\$0.	\$610,000.	0.00%	\$0.	\$610,000.	0.00%	0	17	0.00%
14 Acreage	\$200,000.	\$336,414.28	-40.55%	\$200,000.	\$380,000.	-47.37%	171	36	375.00%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$129,333.33	\$227,575.	-43.17%	\$120,000.	\$230,000.	-47.83%	46	463	-90.06%
17 Lots WF	\$1,070,000.	\$59,830.	1688.40%	\$1,070,000.	\$59,830.	1688.40%	337	51	560.78%
18 LOTS TOTAL	\$331,600.	\$257,281.50	28.89%	\$148,000.	\$237,500.	-37.68%	129	293	-55.97%
19 Business	\$0.	\$2,169,000.	0.00%	\$0.	\$2,169,000.	0.00%	0	30	0.00%
20 Commercial	\$287,500.	\$797,750.	-63.96%	\$287,500.	\$902,500.	-68.14%	132	110	20.00%
21 Land	\$0.	\$1,360,000.	0.00%	\$0.	\$1,360,000.	0.00%	0	282	0.00%
22 Leases	\$154,983.65	\$63,000.	146.01%	\$154,983.65	\$63,000.	146.01%	50	154	-67.53%
23 IC&I TOTAL	\$199,155.76	\$1,145,777.75	-82.62%	\$200,767.31	\$725,000.	-72.31%	77	135	-42.96%
24 GRAND TOTAL	\$304,834.37	\$384,151.62	-20.65%	\$271,000.	\$314,500.	-13.83%	133	97	37.11%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$495,083.34	\$584,608.12	-15.31%	\$494,500.	\$525,000.	-5.81%	165	99	66.67%
2 Duplex	\$244,780.75	\$375,908.68	-34.88%	\$240,061.50	\$320,000.	-24.98%	97	67	44.78%
3 Mobile Home	\$126,861.10	\$135,542.42	-6.40%	\$93,000.	\$145,000.	-35.86%	123	94	30.85%
4 Recreational	\$237,400.	\$548,000.	-56.68%	\$237,400.	\$548,000.	-56.68%	330	72	358.33%
5 Residential	\$360,541.03	\$388,101.12	-7.10%	\$330,000.	\$375,000.	-12.00%	124	76	63.16%
6 Residential WF	\$0.	\$250,000.	0.00%	\$0.	\$250,000.	0.00%	0	98	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$177,264.70	\$200,008.57	-11.37%	\$177,000.	\$181,000.	-2.21%	133	73	82.19%
10 Townhouse	\$265,871.50	\$274,967.31	-3.31%	\$248,000.	\$247,250.	0.30%	133	78	70.51%
11 RES. TOTAL	\$320,885.03	\$348,001.78	-7.79%	\$298,000.	\$327,500.	-9.01%	130	79	64.56%
12 FARMS	\$769,000.	\$575,625.	33.59%	\$769,000.	\$640,000.	20.16%	86	88	-2.27%
13 MULTIFAMILY	\$365,000.	\$610,000.	-40.16%	\$365,000.	\$610,000.	-40.16%	144	17	747.06%
14 Acreage	\$310,000.	\$551,278.56	-43.77%	\$225,000.	\$360,000.	-37.50%	215	116	85.34%
15 Acreage WF	\$185,000.	\$0.	0.00%	\$185,000.	\$0.	0.00%	588	0	0.00%
16 Lots	\$139,500.	\$221,738.95	-37.09%	\$148,000.	\$230,000.	-35.65%	101	369	-72.63%
17 Lots WF	\$1,070,000.	\$59,830.	1688.40%	\$1,070,000.	\$59,830.	1688.40%	337	51	560.78%
18 LOTS TOTAL	\$266,336.21	\$333,030.09	-20.03%	\$172,500.	\$246,261.90	-29.95%	191	273	-30.04%
19 Business	\$101,000.	\$776,583.31	-86.99%	\$101,000.	\$364,000.	-72.25%	242	115	110.43%
20 Commercial	\$252,291.67	\$949,396.50	-73.43%	\$280,833.34	\$673,000.	-58.27%	151	97	55.67%
21 Land	\$1,020,000.	\$1,360,000.	-25.00%	\$1,020,000.	\$1,360,000.	-25.00%	281	282	-0.35%
22 Leases	\$81,098.08	\$281,250.	-71.17%	\$10,800.	\$63,000.	-82.86%	48	232	-79.31%
23 IC&I TOTAL	\$296,304.75	\$843,676.87	-64.88%	\$180,383.65	\$538,000.	-66.47%	137	139	-1.44%
24 GRAND TOTAL	\$318,806.31	\$372,139.81	-14.33%	\$290,000.	\$320,000.	-9.38%	133	99	34.34%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe