

North Zone Monthly Statistics

September 2009

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2009						
Month = September						
Area = Central Zone						
1 Units Listed	1016	1103	-7.89%	9332	11165	-16.42%
2 Units Sold	398	264	50.76%	2918	3329	-12.35%
3 Sales Volume	\$156,651,632.	\$106,709,160.	46.80%	\$1,135,293,056.	\$1,442,021,632.	-21.27%
4 List/Sell Ratio	93.02%	92.77%		91.17%	95.17%	
5 Days to Sell	107	92	16.30%	100	76	31.58%
6 Active Listings	5243	5590	-6.21%			
Area = North Zone						
1 Units Listed	330	433	-23.79%	3522	4125	-14.62%
2 Units Sold	191	101	89.11%	1262	1299	-2.85%
3 Sales Volume	\$65,517,632.	\$35,762,132.	83.20%	\$432,270,688.	\$494,346,400.	-12.56%
4 List/Sell Ratio	90.76%	90.59%		90.28%	94.47%	
5 Days to Sell	150	97	54.64%	128	95	34.74%
6 Active Listings	2416	2486	-2.82%			
Area = Shuswap Zone						
1 Units Listed	153	201	-23.88%	1957	2555	-23.41%
2 Units Sold	95	76	25.00%	574	718	-20.06%
3 Sales Volume	\$33,252,810.	\$22,741,852.	46.22%	\$182,651,472.	\$231,094,544.	-20.96%
4 List/Sell Ratio	87.84%	89.28%		87.28%	92.53%	
5 Days to Sell	174	105	65.71%	146	98	48.98%
6 Active Listings	1617	1771	-8.70%			
Area = Grand Total						
1 Units Listed	1499	1737	-13.70%	14811	17845	-17.00%
2 Units Sold	684	441	55.10%	4754	5346	-11.07%
3 Sales Volume	\$255,422,080.	\$165,213,152.	54.60%	\$1,750,215,296.	\$2,167,462,656.	-19.25%
4 List/Sell Ratio	91.66%	91.66%		90.46%	94.64%	
5 Days to Sell	128	95	34.74%	113	84	34.52%
6 Active Listings	9276	9847	-5.80%			

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Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	191	\$65,517,632.	90	\$33,089,110.
Last Month	156	\$50,642,192.	68	\$24,189,700.
This Month Last Year	101	\$35,762,132.	43	\$17,789,350.

Description	Total Listings Taken	Inventory
This Month	330	2416
Last Month	360	2530
This Month Last Year	433	2486

Quick Summary Part 2

	<u>Description</u>	<u>This Month</u>
Year = 2009		
Month = 9		
Area = NO		
7	Ratio of Sales vs. Inventory	7.91%
8	Condo/Apt -- Sales	7
9	Condo/Apt -- New Listings	22
10	Condo/Apt -- Current Inventory	150
11	Condo/Apt -- Sell/Inv. Ratio	4.67%
12	Condo/Apt -- Days to Sell	189
13	Condo/Townhouse -- Sales	25
14	Condo/Townhouse -- New Listings	36
15	Condo/Townhouse -- Current Inventory	196
16	Condo/Townhouse -- Sell/Inv. Ratio	12.76%
17	Condo/Townhouse -- Days to Sell	150
18	Lots -- Sales	25
19	Lots -- New Listings	32
20	Lots -- Current Inventory	574
21	Lots -- Sell/Inv. Ratio	4.36%
22	Lots -- Days to Sell	259
23	Residential -- Sales	90
24	Residential -- New Listings	144
25	Residential -- Current Inventory	687
26	Residential -- Sell/Inv. Ratio	13.10%
27	Residential -- Days to Sell	117
28	Average House Price	\$367,656.78
29	Median House Price	\$340,000.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	31	37	-16.22%	359	428	-16.12%	248	257	-3.50%
2 Duplex	13	16	-18.75%	92	101	-8.91%	53	43	23.26%
3 Mobile Home	18	17	5.88%	151	185	-18.38%	100	92	8.70%
4 Recreational	1	3	-66.67%	33	37	-10.81%	32	33	-3.03%
5 Residential	144	187	-22.99%	1407	1691	-16.79%	687	853	-19.46%
6 Residential WF	4	8	-50.00%	65	74	-12.16%	52	56	-7.14%
7 3/4-Plex	4	1	300.00%	14	15	-6.67%	14	9	55.56%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	22	30	-26.67%	220	292	-24.66%	150	146	2.74%
10 Townhouse	36	43	-16.28%	387	423	-8.51%	196	214	-8.41%
11 RES. TOTAL	273	342	-20.18%	2728	3246	-15.96%	1532	1705	-10.15%
12 FARMS	2	8	-75.00%	53	71	-25.35%	66	55	20.00%
13 MULTIFAMILY	0	2	-100.00%	12	15	-20.00%	10	13	-23.08%
14 Acreage	13	14	-7.14%	120	188	-36.17%	155	179	-13.41%
15 Acreage WF	0	2	-100.00%	13	19	-31.58%	13	16	-18.75%
16 Lots	17	33	-48.48%	340	317	7.26%	386	294	31.29%
17 Lots WF	2	0	0.00%	17	18	-5.56%	20	18	11.11%
18 LOTS TOTAL	32	52	-38.46%	498	547	-8.96%	574	507	13.21%
19 Business	6	11	-45.45%	67	95	-29.47%	74	88	-15.91%
20 Commercial	8	12	-33.33%	71	70	1.43%	69	53	30.19%
21 Land	6	2	200.00%	30	32	-6.25%	43	37	16.22%
22 Leases	2	4	-50.00%	62	48	29.17%	47	28	67.86%
23 IC&I TOTAL	22	29	-24.14%	230	245	-6.12%	233	206	13.11%
24 GRAND TOTAL	330	433	-23.79%	3522	4125	-14.62%	2416	2486	-2.82%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	15	6	150.00%	\$9,970,900.	\$3,111,000.	220.50%	86.18%	94.59%
2 Duplex	9	3	200.00%	\$3,322,500.	\$1,093,000.	203.98%	95.81%	94.40%
3 Mobile Home	13	4	225.00%	\$1,455,500.	\$549,400.	164.93%	82.94%	83.19%
4 Recreational	1	2	-50.00%	\$615,000.	\$555,000.	10.81%	98.40%	82.66%
5 Residential	90	43	109.30%	\$33,089,110.	\$17,789,350.	86.01%	92.68%	90.68%
6 Residential WF	2	2	0.00%	\$1,745,000.	\$599,000.	191.32%	86.18%	79.94%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	7	13	-46.15%	\$1,018,900.	\$2,878,000.	-64.60%	89.90%	92.64%
10 Townhouse	25	15	66.67%	\$8,198,200.	\$5,366,862.	52.76%	92.71%	91.80%
11 RES. TOTAL	162	88	84.09%	\$59,415,112.	\$31,941,612.	86.01%	91.31%	90.78%
12 FARMS	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
13 MULTIFAMILY	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
14 Acreage	5	2	150.00%	\$1,411,250.	\$382,000.	269.44%	90.46%	76.35%
15 Acreage WF	2	0	0.00%	\$740,000.	\$0.	0.00%	81.43%	0.00%
16 Lots	17	4	325.00%	\$2,856,800.	\$966,600.	195.55%	88.99%	90.44%
17 Lots WF	0	1	-100.00%	\$0.	\$30,000.	0.00%	0.00%	100.00%
18 LOTS TOTAL	25	7	257.14%	\$5,298,050.	\$1,378,600.	284.31%	87.70%	87.78%
19 Business	0	2	-100.00%	\$0.	\$1,480,000.	0.00%	0.00%	89.77%
20 Commercial	1	1	0.00%	\$195,000.	\$795,000.	-75.47%	78.31%	94.41%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	3	3	0.00%	\$609,471.81	\$166,920.	265.13%	0.00%	0.00%
23 IC&I TOTAL	4	6	-33.33%	\$804,471.81	\$2,441,920.	-67.06%	78.31%	91.31%
24 GRAND TOTAL	191	101	89.11%	\$65,517,632.	\$35,762,132.	83.20%	90.76%	90.59%

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Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	85	109	-22.02%	\$43,202,592.	\$67,176,896.	-35.69%	85.94%	93.76%
2 Duplex	35	48	-27.08%	\$11,577,423.	\$17,844,200.	-35.12%	93.99%	96.47%
3 Mobile Home	50	91	-45.05%	\$5,217,950.	\$10,836,000.	-51.85%	82.66%	89.27%
4 Recreational	11	10	10.00%	\$2,718,400.	\$2,555,777.	6.36%	83.16%	89.61%
5 Residential	641	588	9.01%	\$234,430,704.	\$234,856,832.	-0.18%	91.75%	94.99%
6 Residential WF	14	8	75.00%	\$15,880,500.	\$12,043,000.	31.86%	86.49%	84.27%
7 3/4-Plex	3	2	50.00%	\$1,158,000.	\$728,000.	59.07%	91.40%	91.72%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	78	96	-18.75%	\$13,784,100.	\$19,430,012.	-29.06%	88.82%	95.14%
10 Townhouse	204	186	9.68%	\$61,104,832.	\$54,422,952.	12.28%	92.21%	96.66%
11 RES. TOTAL	1121	1138	-1.49%	\$389,074,496.	\$419,893,664.	-7.34%	90.70%	94.63%
12 FARMS	1	10	-90.00%	\$769,000.	\$10,045,650.	-92.34%	96.24%	94.24%
13 MULTIFAMILY	2	1	100.00%	\$745,000.	\$610,000.	22.13%	81.70%	84.13%
14 Acreage	24	34	-29.41%	\$6,661,000.	\$16,945,600.	-60.69%	83.69%	90.98%
15 Acreage WF	3	2	50.00%	\$925,000.	\$420,000.	120.24%	71.95%	95.95%
16 Lots	67	57	17.54%	\$11,778,200.	\$12,296,124.	-4.21%	89.02%	96.48%
17 Lots WF	1	2	-50.00%	\$1,070,000.	\$89,830.	1091.14%	63.12%	98.25%
18 LOTS TOTAL	98	96	2.08%	\$21,076,734.	\$30,206,554.	-30.22%	86.47%	94.56%
19 Business	5	11	-54.55%	\$5,003,817.50	\$7,084,500.	-29.37%	78.06%	86.87%
20 Commercial	16	19	-15.79%	\$11,792,695.	\$18,628,964.	-36.70%	88.11%	90.10%
21 Land	3	7	-57.14%	\$2,225,000.	\$6,412,000.	-65.30%	91.55%	90.59%
22 Leases	16	17	-5.88%	\$1,583,947.25	\$1,465,072.62	8.11%	0.00%	100.00%
23 IC&I TOTAL	40	54	-25.93%	\$20,605,460.	\$33,590,536.	-38.66%	86.45%	89.52%
24 GRAND TOTAL	1262	1299	-2.85%	\$432,270,688.	\$494,346,400.	-12.56%	90.28%	94.47%

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Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$664,726.68	\$518,500.	28.20%	\$555,000.	\$537,500.	3.26%	149	97	53.61%
2 Duplex	\$369,166.65	\$364,333.34	1.33%	\$350,000.	\$303,000.	15.51%	118	57	107.02%
3 Mobile Home	\$111,961.53	\$137,350.	-18.48%	\$95,000.	\$126,250.	-24.75%	150	83	80.72%
4 Recreational	\$615,000.	\$277,500.	121.62%	\$615,000.	\$277,500.	121.62%	169	124	36.29%
5 Residential	\$367,656.78	\$413,705.81	-11.13%	\$340,000.	\$361,900.	-6.05%	117	90	30.00%
6 Residential WF	\$872,500.	\$299,500.	191.32%	\$872,500.	\$299,500.	191.32%	127	126	0.79%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$145,557.14	\$221,384.60	-34.25%	\$157,000.	\$220,000.	-28.64%	189	102	85.29%
10 Townhouse	\$327,928.	\$357,790.78	-8.35%	\$299,900.	\$240,000.	24.96%	150	73	105.48%
11 RES. TOTAL	\$366,759.93	\$362,972.87	1.04%	\$327,500.	\$297,500.	10.08%	131	90	45.56%
12 FARMS	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
13 MULTIFAMILY	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
14 Acreage	\$282,250.	\$191,000.	47.77%	\$285,000.	\$191,000.	49.21%	173	98	76.53%
15 Acreage WF	\$370,000.	\$0.	0.00%	\$370,000.	\$0.	0.00%	483	0	0.00%
16 Lots	\$168,047.06	\$241,650.	-30.46%	\$160,000.	\$268,550.	-40.42%	253	192	31.77%
17 Lots WF	\$0.	\$30,000.	0.00%	\$0.	\$30,000.	0.00%	0	55	0.00%
18 LOTS TOTAL	\$211,922.	\$196,942.85	7.61%	\$197,500.	\$225,000.	-12.22%	259	146	77.40%
19 Business	\$0.	\$740,000.	0.00%	\$0.	\$740,000.	0.00%	0	202	0.00%
20 Commercial	\$195,000.	\$795,000.	-75.47%	\$195,000.	\$795,000.	-75.47%	124	201	-38.31%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$203,157.26	\$55,640.	265.13%	\$165,722.	\$74,520.	122.39%	221	99	123.23%
23 IC&I TOTAL	\$201,117.95	\$406,986.65	-50.58%	\$180,361.	\$97,260.	85.44%	197	150	31.33%
24 GRAND TOTAL	\$343,024.25	\$354,080.50	-3.12%	\$310,000.	\$290,000.	6.90%	150	97	54.64%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$508,265.75	\$616,301.81	-17.53%	\$450,000.	\$570,000.	-21.05%	149	104	43.27%
2 Duplex	\$330,783.50	\$371,754.15	-11.02%	\$283,000.	\$327,500.	-13.59%	112	71	57.75%
3 Mobile Home	\$104,359.	\$119,076.92	-12.36%	\$93,500.	\$114,000.	-17.98%	136	94	44.68%
4 Recreational	\$247,127.26	\$255,577.70	-3.31%	\$237,400.	\$257,738.50	-7.89%	159	107	48.60%
5 Residential	\$365,726.53	\$399,416.37	-8.43%	\$340,000.	\$377,500.	-9.93%	106	73	45.21%
6 Residential WF	\$1,134,321.37	\$1,505,375.	-24.65%	\$1,042,500.	\$924,500.	12.76%	115	155	-25.81%
7 3/4-Plex	\$386,000.	\$364,000.	6.04%	\$428,000.	\$364,000.	17.58%	121	165	-26.67%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$176,719.23	\$202,395.96	-12.69%	\$172,250.	\$189,500.	-9.10%	141	91	54.95%
10 Townhouse	\$299,533.50	\$292,596.53	2.37%	\$275,000.	\$255,500.	7.63%	127	74	71.62%
11 RES. TOTAL	\$347,078.06	\$368,975.09	-5.93%	\$314,000.	\$340,000.	-7.65%	118	80	47.50%
12 FARMS	\$769,000.	\$1,004,565.	-23.45%	\$769,000.	\$757,500.	1.52%	86	109	-21.10%
13 MULTIFAMILY	\$372,500.	\$610,000.	-38.93%	\$372,500.	\$610,000.	-38.93%	132	17	676.47%
14 Acreage	\$277,541.65	\$498,400.	-44.31%	\$242,500.	\$342,000.	-29.09%	220	185	18.92%
15 Acreage WF	\$308,333.34	\$210,000.	46.83%	\$255,000.	\$210,000.	21.43%	518	20	2490.00%
16 Lots	\$175,794.03	\$215,721.46	-18.51%	\$160,000.	\$230,000.	-30.43%	220	259	-15.06%
17 Lots WF	\$1,070,000.	\$44,915.	2282.28%	\$1,070,000.	\$44,915.	2282.28%	337	53	535.85%
18 LOTS TOTAL	\$215,068.71	\$314,651.59	-31.65%	\$193,750.	\$245,000.	-20.92%	228	221	3.17%
19 Business	\$1,000,763.50	\$644,045.43	55.39%	\$75,000.	\$135,000.	-44.44%	331	171	93.57%
20 Commercial	\$737,043.43	\$980,471.81	-24.83%	\$805,000.	\$514,000.	56.61%	190	151	25.83%
21 Land	\$741,666.68	\$916,000.	-19.03%	\$240,000.	\$385,000.	-37.66%	252	233	8.15%
22 Leases	\$98,996.70	\$86,180.74	14.87%	\$263,674.90	\$37,584.	601.56%	86	191	-54.97%
23 IC&I TOTAL	\$515,136.50	\$622,047.	-17.19%	\$197,883.65	\$367,500.	-46.15%	171	178	-3.93%
24 GRAND TOTAL	\$342,528.28	\$380,559.21	-9.99%	\$304,250.	\$334,000.	-8.91%	128	95	34.74%

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