

North Zone Monthly Statistics

March 2010

Totals include variables in any given month, due to
preceding month's collapsed sales and deleted listings.

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Zone Totals

Description	Current Month This Year	Last Year	Increase	This YTD	Last YTD	Increase
Year = 2010						
Month = March						
Area = Central Zone						
1 Units Listed	1362	1070	27.29%	3479	2842	22.41%
2 Units Sold	366	245	49.39%	958	522	83.52%
3 Sales Volume	\$143,660,192.	\$88,755,504.	61.86%	\$374,482,592.	\$187,090,816.	100.16%
4 List/Sell Ratio	95.96%	89.91%		95.29%	88.57%	
5 Days to Sell	100	96	4.17%	108	98	10.20%
6 Active Listings	4977	5128	-2.94%			
Area = North Zone						
1 Units Listed	573	470	21.91%	1311	1036	26.54%
2 Units Sold	141	94	50.00%	334	219	52.51%
3 Sales Volume	\$49,845,260.	\$28,909,596.	72.42%	\$111,020,840.	\$70,244,720.	58.05%
4 List/Sell Ratio	95.36%	88.00%		95.08%	87.59%	
5 Days to Sell	121	132	-8.33%	120	132	-9.09%
6 Active Listings	2378	2290	3.84%			
Area = Shuswap Zone						
1 Units Listed	325	224	45.09%	800	474	68.78%
2 Units Sold	50	38	31.58%	157	79	98.73%
3 Sales Volume	\$17,466,270.	\$12,062,101.	44.80%	\$47,999,640.	\$23,804,508.	101.64%
4 List/Sell Ratio	93.11%	87.12%		93.20%	84.00%	
5 Days to Sell	143	130	10.00%	156	147	6.12%
6 Active Listings	1531	1374	11.43%			
Area = Grand Total						
1 Units Listed	2260	1764	28.12%	5590	4352	28.45%
2 Units Sold	557	377	47.75%	1449	820	76.71%
3 Sales Volume	\$210,971,728.	\$129,727,200.	62.63%	\$533,503,072.	\$281,140,032.	89.76%
4 List/Sell Ratio	95.56%	89.15%		95.01%	87.86%	
5 Days to Sell	109	108	0.93%	116	112	3.57%
6 Active Listings	8886	8792	1.07%			

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Res. Units Sold	Res. Sales Volume
This Month	141	\$49,845,260.	72	\$26,259,538.
Last Month	110	\$34,889,608.	51	\$19,871,976.
This Month Last Year	94	\$28,909,596.	51	\$17,526,628.

Description	Total Listings Taken	Inventory
This Month	573	2378
Last Month	389	2096
This Month Last Year	470	2290

Quick Summary Part 2

<u>Description</u>	<u>This Month</u>
Year = 2010	
Month = 3	
Area = NO	
7 Ratio of Sales vs. Inventory	5.93%
8 Condo/Apt -- Sales	14
9 Condo/Apt -- New Listings	27
10 Condo/Apt -- Current Inventory	188
11 Condo/Apt -- Sell/Inv. Ratio	7.45%
12 Condo/Apt -- Days to Sell	64
13 Condo/Townhouse -- Sales	16
14 Condo/Townhouse -- New Listings	89
15 Condo/Townhouse -- Current Inventory	215
16 Condo/Townhouse -- Sell/Inv. Ratio	7.44%
17 Condo/Townhouse -- Days to Sell	98
18 Lots -- Sales	8
19 Lots -- New Listings	58
20 Lots -- Current Inventory	526
21 Lots -- Sell/Inv. Ratio	1.52%
22 Lots -- Days to Sell	369
23 Residential -- Sales	72
24 Residential -- New Listings	247
25 Residential -- Current Inventory	727
26 Residential -- Sell/Inv. Ratio	9.90%
27 Residential -- Days to Sell	95
28 Average House Price	\$364,715.81
29 Median House Price	\$332,500.

Comparative Activity -- Listing Information

Description	LIST This Mo	This Mo Last Yr	Incr/Decr%	This YTD	Last YTD	Incr/Decr%	INVENT This Mo	This Mo Last Yr	Incr/Decr%
Zone = NO									
1 Acreage/House	64	34	88.24%	144	88	63.64%	234	193	21.24%
2 Duplex	11	10	10.00%	30	25	20.00%	42	45	-6.67%
3 Mobile Home	21	20	5.00%	60	47	27.66%	102	87	17.24%
4 Recreational	1	2	-50.00%	1	5	-80.00%	10	37	-72.97%
5 Residential	247	188	31.38%	557	410	35.85%	727	696	4.45%
6 Residential WF	12	8	50.00%	22	13	69.23%	42	38	10.53%
7 3/4-Plex	3	2	50.00%	7	2	250.00%	12	8	50.00%
8 Timeshare	0	0	0.00%	0	0	0.00%	0	2	-100.00%
9 Apartment	27	37	-27.03%	94	74	27.03%	188	171	9.94%
10 Townhouse	89	47	89.36%	155	114	35.96%	215	226	-4.87%
11 RES. TOTAL	475	348	36.49%	1070	778	37.53%	1572	1503	4.59%
12 FARMS	6	5	20.00%	16	15	6.67%	50	50	0.00%
13 MULTIFAMILY	2	1	100.00%	4	4	0.00%	7	10	-30.00%
14 Acreage	26	20	30.00%	46	32	43.75%	166	154	7.79%
15 Acreage WF	3	0	0.00%	5	4	25.00%	9	11	-18.18%
16 Lots	24	71	-66.20%	72	125	-42.40%	333	353	-5.67%
17 Lots WF	3	2	50.00%	7	5	40.00%	18	13	38.46%
18 LOTS TOTAL	58	94	-38.30%	133	169	-21.30%	526	531	-0.94%
19 Business	14	6	133.33%	27	22	22.73%	53	66	-19.70%
20 Commercial	11	10	10.00%	35	22	59.09%	90	57	57.89%
21 Land	4	2	100.00%	16	9	77.78%	40	39	2.56%
22 Leases	0	4	-100.00%	4	17	-76.47%	33	33	0.00%
23 IC&I TOTAL	29	22	31.82%	82	70	17.14%	216	195	10.77%
24 GRAND TOTAL	573	470	21.91%	1311	1036	26.54%	2378	2290	3.84%

Comparative Activity -- Sales Information (Month)

Description	UNIT SALES Mo	Last Yr	Incr/Decr%	SALES VOL Mo	Last Yr	Incr/Decr%	L/S RATIO Month	Last Yr
Area = NO								
1 Acreage/House	9	4	125.00%	\$5,897,000.	\$1,863,000.	216.53%	92.43%	81.92%
2 Duplex	4	3	33.33%	\$1,613,500.	\$749,000.	115.42%	98.71%	90.24%
3 Mobile Home	4	2	100.00%	\$393,000.	\$306,500.	28.22%	95.30%	87.71%
4 Recreational	4	1	300.00%	\$1,225,500.	\$237,400.	416.22%	91.71%	85.08%
5 Residential	72	51	41.18%	\$26,259,538.	\$17,526,628.	49.83%	96.66%	88.14%
6 Residential WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
7 3/4-Plex	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	14	8	75.00%	\$3,602,000.	\$1,508,500.	138.78%	96.17%	87.79%
10 Townhouse	16	17	-5.88%	\$5,028,650.	\$4,463,100.	12.67%	97.17%	90.42%
11 RES. TOTAL	123	86	43.02%	\$44,019,188.	\$26,654,128.	65.15%	96.22%	88.29%
12 FARMS	1	0	0.00%	\$2,920,000.	\$0.	0.00%	98.31%	0.00%
13 MULTIFAMILY	1	0	0.00%	\$310,000.	\$0.	0.00%	95.38%	0.00%
14 Acreage	3	1	200.00%	\$520,000.	\$200,000.	160.00%	85.50%	80.00%
15 Acreage WF	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
16 Lots	5	3	66.67%	\$753,200.	\$388,000.	94.12%	94.13%	92.10%
17 Lots WF	0	1	-100.00%	\$0.	\$1,070,000.	0.00%	0.00%	63.12%
18 LOTS TOTAL	8	5	60.00%	\$1,273,200.	\$1,658,000.	-23.21%	90.89%	83.88%
19 Business	2	0	0.00%	\$54,000.	\$0.	0.00%	37.97%	0.00%
20 Commercial	6	1	500.00%	\$1,268,870.12	\$287,500.	341.35%	91.66%	83.33%
21 Land	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
22 Leases	0	2	-100.00%	\$0.	\$309,967.31	0.00%	0.00%	0.00%
23 IC&I TOTAL	8	3	166.67%	\$1,322,870.12	\$597,467.31	121.41%	80.92%	83.33%
24 GRAND TOTAL	141	94	50.00%	\$49,845,260.	\$28,909,596.	72.42%	95.36%	88.00%

Comparative Activity -- Sales Information (YTD)

Description	UNIT SALES YTD	Last YTD	Incr/Decr%	SALES VOL YTD	Last YTD	Incr/Decr%	L/S RATIO YTD	Last YTD
Area = NO								
1 Acreage/House	20	12	66.67%	\$11,296,770.	\$5,941,000.	90.15%	92.89%	84.76%
2 Duplex	7	4	75.00%	\$2,359,500.	\$979,123.	140.98%	98.59%	90.24%
3 Mobile Home	9	9	0.00%	\$827,000.	\$1,141,750.	-27.57%	95.43%	84.24%
4 Recreational	4	1	300.00%	\$1,225,500.	\$237,400.	416.22%	91.71%	85.08%
5 Residential	167	115	45.22%	\$61,618,512.	\$41,661,680.	47.90%	95.79%	88.13%
6 Residential WF	1	0	0.00%	\$130,000.	\$0.	0.00%	87.24%	0.00%
7 3/4-Plex	2	0	0.00%	\$405,900.	\$0.	0.00%	94.36%	0.00%
8 Timeshare	0	0	0.00%	\$0.	\$0.	0.00%	0.00%	0.00%
9 Apartment	29	17	70.59%	\$7,115,550.	\$3,013,500.	136.12%	95.64%	88.51%
10 Townhouse	42	37	13.51%	\$12,084,550.	\$9,837,246.	22.84%	97.38%	89.85%
11 RES. TOTAL	281	195	44.10%	\$97,063,280.	\$62,811,696.	54.53%	95.76%	88.13%
12 FARMS	1	1	0.00%	\$2,920,000.	\$769,000.	279.71%	98.31%	96.24%
13 MULTIFAMILY	2	1	100.00%	\$1,065,000.	\$365,000.	191.78%	94.00%	76.84%
14 Acreage	5	4	25.00%	\$1,235,000.	\$1,240,000.	-0.40%	87.13%	75.69%
15 Acreage WF	0	1	-100.00%	\$0.	\$185,000.	0.00%	0.00%	53.00%
16 Lots	33	5	560.00%	\$5,626,600.	\$697,500.	706.68%	92.28%	86.66%
17 Lots WF	1	1	0.00%	\$1,000,000.	\$1,070,000.	-6.54%	83.33%	63.12%
18 LOTS TOTAL	39	12	225.00%	\$7,861,600.	\$3,196,034.75	145.98%	91.39%	76.90%
19 Business	2	0	0.00%	\$54,000.	\$0.	0.00%	37.97%	0.00%
20 Commercial	8	3	166.67%	\$2,047,870.12	\$657,500.	211.46%	96.59%	87.79%
21 Land	0	2	-100.00%	\$0.	\$2,040,000.	0.00%	0.00%	100.33%
22 Leases	1	5	-80.00%	\$9,083.	\$405,490.43	-97.76%	0.00%	0.00%
23 IC&I TOTAL	11	10	10.00%	\$2,110,953.	\$3,102,990.50	-31.97%	88.21%	92.80%
24 GRAND TOTAL	334	219	52.51%	\$111,020,840.	\$70,244,720.	58.05%	95.08%	87.59%

Average/Median Price, Days to Sell (Month)

Description	AVG PR Month	Last Yr	Incr/Decr %	MED PR Month	Last Yr	Incr/Decr %	DAYS Month	Last Yr	Incr/Decr %
Area = NO									
1 Acreage/House	\$655,222.25	\$465,750.	40.68%	\$597,000.	\$477,500.	25.03%	149	148	0.68%
2 Duplex	\$403,375.	\$249,666.67	61.57%	\$427,000.	\$250,000.	70.80%	46	81	-43.21%
3 Mobile Home	\$98,250.	\$153,250.	-35.89%	\$80,000.	\$153,250.	-47.80%	39	164	-76.22%
4 Recreational	\$306,375.	\$237,400.	29.05%	\$145,250.	\$237,400.	-38.82%	310	330	-6.06%
5 Residential	\$364,715.81	\$343,659.37	6.13%	\$332,500.	\$311,000.	6.91%	95	128	-25.78%
6 Residential WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
7 3/4-Plex	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$257,285.71	\$188,562.50	36.45%	\$237,500.	\$186,250.	27.52%	64	169	-62.13%
10 Townhouse	\$314,290.62	\$262,535.28	19.71%	\$325,750.	\$248,000.	31.35%	98	126	-22.22%
11 RES. TOTAL	\$357,879.59	\$309,931.71	15.47%	\$325,000.	\$289,700.	12.19%	100	134	-25.37%
12 FARMS	\$2,920,000.	\$0.	0.00%	\$2,920,000.	\$0.	0.00%	213	0	0.00%
13 MULTIFAMILY	\$310,000.	\$0.	0.00%	\$310,000.	\$0.	0.00%	61	0	0.00%
14 Acreage	\$173,333.32	\$200,000.	-13.33%	\$170,000.	\$200,000.	-15.00%	301	171	76.02%
15 Acreage WF	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
16 Lots	\$150,640.	\$129,333.33	16.47%	\$155,200.	\$120,000.	29.33%	409	46	789.13%
17 Lots WF	\$0.	\$1,070,000.	0.00%	\$0.	\$1,070,000.	0.00%	0	337	0.00%
18 LOTS TOTAL	\$159,150.	\$331,600.	-52.01%	\$157,600.	\$148,000.	6.49%	369	129	186.05%
19 Business	\$27,000.	\$0.	0.00%	\$27,000.	\$0.	0.00%	160	0	0.00%
20 Commercial	\$211,478.34	\$287,500.	-26.44%	\$258,250.	\$287,500.	-10.17%	214	132	62.12%
21 Land	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
22 Leases	\$0.	\$154,983.65	0.00%	\$0.	\$154,983.65	0.00%	0	50	0.00%
23 IC&I TOTAL	\$165,358.76	\$199,155.76	-16.97%	\$167,700.	\$200,767.31	-16.47%	201	77	161.04%
24 GRAND TOTAL	\$353,512.46	\$307,548.90	14.95%	\$310,000.	\$273,000.	13.55%	121	132	-8.33%

Average/Median Price, Days to Sell (YTD)

Description	AVG PR YTD	Last YTD	Incr/Decr%	MED PR YTD	Last YTD	Incr/Decr%	DAYS YTD	Last YTD	Incr/Decr%
Area = NO									
1 Acreage/House	\$564,838.50	\$495,083.34	14.09%	\$562,500.	\$494,500.	13.75%	128	165	-22.42%
2 Duplex	\$337,071.43	\$244,780.75	37.70%	\$344,000.	\$240,061.50	43.30%	36	97	-62.89%
3 Mobile Home	\$91,888.89	\$126,861.10	-27.57%	\$75,000.	\$93,000.	-19.35%	43	123	-65.04%
4 Recreational	\$306,375.	\$237,400.	29.05%	\$145,250.	\$237,400.	-38.82%	310	330	-6.06%
5 Residential	\$368,973.12	\$362,275.46	1.85%	\$339,750.	\$330,000.	2.95%	99	124	-20.16%
6 Residential WF	\$130,000.	\$0.	0.00%	\$130,000.	\$0.	0.00%	68	0	0.00%
7 3/4-Plex	\$202,950.	\$0.	0.00%	\$202,950.	\$0.	0.00%	99	0	0.00%
8 Timeshare	\$0.	\$0.	0.00%	\$0.	\$0.	0.00%	0	0	0.00%
9 Apartment	\$245,363.79	\$177,264.70	38.42%	\$213,000.	\$177,000.	20.34%	64	133	-51.88%
10 Townhouse	\$287,727.37	\$265,871.50	8.22%	\$286,250.	\$248,000.	15.42%	118	133	-11.28%
11 RES. TOTAL	\$345,420.93	\$322,111.28	7.24%	\$316,500.	\$298,000.	6.21%	100	129	-22.48%
12 FARMS	\$2,920,000.	\$769,000.	279.71%	\$2,920,000.	\$769,000.	279.71%	213	86	147.67%
13 MULTIFAMILY	\$532,500.	\$365,000.	45.89%	\$532,500.	\$365,000.	45.89%	130	144	-9.72%
14 Acreage	\$247,000.	\$310,000.	-20.32%	\$190,000.	\$225,000.	-15.56%	223	215	3.72%
15 Acreage WF	\$0.	\$185,000.	0.00%	\$0.	\$185,000.	0.00%	0	588	0.00%
16 Lots	\$170,503.03	\$139,500.	22.22%	\$150,000.	\$148,000.	1.35%	247	101	144.55%
17 Lots WF	\$1,000,000.	\$1,070,000.	-6.54%	\$1,000,000.	\$1,070,000.	-6.54%	189	337	-43.92%
18 LOTS TOTAL	\$201,579.48	\$266,336.21	-24.31%	\$155,000.	\$172,500.	-10.14%	243	191	27.23%
19 Business	\$27,000.	\$0.	0.00%	\$27,000.	\$0.	0.00%	160	0	0.00%
20 Commercial	\$255,983.76	\$219,166.67	16.80%	\$73,685.03	\$160,000.	-53.95%	222	134	65.67%
21 Land	\$0.	\$1,020,000.	0.00%	\$0.	\$1,020,000.	0.00%	0	281	0.00%
22 Leases	\$9,083.	\$81,098.08	-88.80%	\$9,083.	\$200,767.31	-95.48%	93	48	93.75%
23 IC&I TOTAL	\$191,904.82	\$310,299.03	-38.15%	\$249,000.	\$180,383.65	38.04%	199	120	65.83%
24 GRAND TOTAL	\$332,397.71	\$320,752.15	3.63%	\$305,000.	\$290,000.	5.17%	120	132	-9.09%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe